



Lansing Community College

Lansing, Michigan

Comprehensive
Annual Financial Report
Fiscal Year Ended June 30, 2011



LANSING COMMUNITY COLLEGE
Lansing, MI

COMPREHENSIVE ANNUAL FINANCIAL REPORT
Fiscal Year Ended June 30, 2011

Prepared by:
Financial Services Division

Catherine Fisher
Chief Financial Officer

Randall Roy
Controller

Megan Garrett
Director of Accounting



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Introductory Section



October 3, 2011

Members of the Board of Trustees, and
Citizens of Lansing Community College District

The Comprehensive Annual Financial Report (CAFR) of Lansing Community College for the fiscal year ended June 30, 2011, is hereby submitted. Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the College. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and changes in financial position of the College. All disclosures necessary to enable the reader to gain an understanding of the College's financial activities in relation to its mission have been included.

Rehmann Robson, Certified Public Accountants, have issued an unqualified (clean) opinion on Lansing Community College's financial statements for the year ended June 30, 2011. The independent auditor's report is located at the front of the financial section of the report.

The Management Discussion and Analysis (MD&A) immediately follows the independent auditors' report and provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

We strive for fiscally responsible planning for our immediate and future needs. As the financial operations shows in the recent CAFR, we continue to exercise fiscal prudence, to maintain a healthy financial condition and to protect the tax dollars in the use of available resources to continue our commitment to academic excellence.

The District has a capital plan which is dynamic and is updated on a regular basis to reflect the most recent assessment of all projects required that will address the evolving academic programs and services needed.

We have remained flexible in these most challenging economic times to provide services efficiently while maintaining our commitment to students. We are encouraged by the continued dedication of the faculty, administrators and the Board to make Lansing Community College an excellent place of higher education. Lansing Community College ~ *"Where Success Begins"*.

PROFILE OF THE COLLEGE

Lansing Community College is a major urban community college, situated on 32 acres, a nine-city block area in downtown Lansing, Michigan. Founded in 1957, Lansing Community College is now the third largest community college in the State of Michigan. The College currently enrolls more than 20,000 students per semester, and has 600 full-time and over 1,800 part-time staff and faculty. The College offers classes year-round, in a three semester curriculum. The College offers more than 150 degree and certificate programs and nearly 2,500 courses, to match career and workforce development pursuits, transfer curricula, developmental, or special interest needs. Courses are offered in one of three academic divisions; Arts and Sciences; Health and Human Services; and Technical Careers. In addition the Extended Learning and Professional Development Division provides community and continuing education and includes the College's Business & Community Institute (BCI) that provides customized training directly to regional businesses and manufacturers.

In addition to the main campus, the College operates a West Campus that is home to the Michigan Technical Education Center (M-TEC) in Delta Township, an Aviation Center at Capital City Airport in Lansing, Clinton County Center in St. Johns, East Campus in East Lansing, and the Livingston Center at Parker Campus in Howell. In addition, there are learning centers in more than 20 communities within the College's 30-mile service district. Lansing Community College was the first Michigan community college to offer a complete associates degree online. The E-Learning Department now offers over 640 online/hybrid sections per semester, or approximately 26% of all course offerings.

LCC is accredited by the North Central Association of Colleges and Schools, and services over 40,000 people annually.

The following table illustrates enrollments over the last five years:

	FALL				
	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>
<u>Enrollment</u>					
College (unduplicated head count)	19,445	19,465	20,394	20,057	22,014
Full-time Equivalents	11,273	10,753	10,936	12,535	13,524
Total Credit Hours	169,469	169,149	173,841	188,815	209,621

FINANCIAL PLANNING

Tuition had remained constant for the last three years and LCC's leadership remained firm in their stance to keep tuition rates low. With tuition and fees accounting for 40% of the revenue mix and few viable options available to diversify revenue sources, the college finds itself at the intersection of increasing student demand, increasing costs, and decreasing revenue.

As the least expensive post-secondary education option in a community facing a difficult economic situation, LCC is well positioned to attract a diverse group of students. High potential targets include those who are looking for a less-expensive post-secondary education option, those who have recently lost their job and are looking to retool their skill set in order to be productive in what may potentially be a more service-oriented and higher-skill-based economy, and those looking to further their education in order to remain competitive in the job market. Additionally, as the price of four-year institutions continues to rise or remain temporarily steady and cost becomes a preeminent concern, LCC's value proposition to graduating high school students improves. This value is aided by the numerous transfer agreements LCC maintains with four-year institutions in the state of Michigan as well as the success of their own University Center.

At the start of the College's FY 2011 budget planning, College financial staff projected an initial gap of more than \$7.5 million between projected revenues and expenditures. This \$7.5 million deficit assumed College programs and services would remain at FY 2010 levels with the exception of additional funding deemed necessary to target student success and planned capital improvements. This also assumed that tuition rates would remain flat. The College engaged in a rigorous review of all programs and services and closed the \$7.5 million gap using criteria that prioritized funding for activities that had a direct impact on workforce development, educational quality or those that would produce more revenue than expense. Finally the remaining gap was closed with the first tuition rate increase in three years of 4% for in-district students.

As the financial report shows, we continue to exercise fiscal prudence, to maintain a healthy financial condition and to protect the tax dollars in the use of available resources to continue our commitment to academic excellence.

STRATEGIC GOALS

The following Initiatives were implemented during Fiscal Year 2010 -11 under the overarching theme of "The Path to Student Success":

Improve student goal direction, goal support, and overall goal achievement

- New Mandatory Student Orientation
- Implementation of Educational Development Plans (EDP) –Academic Advising
- Admissions, Registration & Financial Aid Deadlines –Eliminated Late Registration
- The Early College at LCC –90 students enrolled and classes begin in the fall
- Student Success in Developmental Math –alternative tutoring and math support delivery mode
- Foster a Culture of Diversity –draft plan developed by college-wide group, team members attended Diversity & Inclusion boot camp

Improve Recruitment/Outreach

- Five active high school recruiters
- “Influencer” event targeted at area high school counselors and community partners
- Marketing brochures highlighting LCC programs
- Faith-based outreach and training initiative
- Partner with a variety of community based and non-profit organizations aligned with College’s mission

Improve Effectiveness

- Accelerated Nursing Program professional development needs –supports ongoing accreditation efforts
- On-Line Course Conversion
- Center for Transitional Learning (CTL) -focuses on Developmental Education and Adult Learning
- Achieving the Dream grant match
- Customer Relationship Management (CRM) tool allows better customer management and coordination
- Utility Training Center –launched in partnership with Board of Water & Light
- Get a Skill/Get a Job

LOCAL ECONOMY

“Michigan's economy has spent the last 10 years in recession ..., largely driven by the same fundamental restructuring as that affecting manufacturing globally. Manufacturing has experienced a significant surge in productivity, driven by increased competition in the economy. For Michigan, the effect of productivity improvements was substantial, particularly given that there was more room for improvement in the durable goods and motor vehicle manufacturing sectors than in many other sectors, that Michigan is very disproportionately concentrated in motor vehicle manufacturing, and that the motor vehicle industries have become one of the most competitive sectors of the economy. For Michigan, those factors were complicated as General Motors, Ford, and Chrysler lost market share over most of the last decade, leaving Michigan to lose employment from both productivity and reduced demand. The impact on the Michigan economy was exacerbated by the rapid and drastic decline in automobile sales in late 2008 and during 2009, reflecting national collapses in sectors such as construction, real estate, and finance.

However, the drag from the manufacturing sector on Michigan's economy appears to have bottomed out and the recovery in vehicle sales nationally has helped Michigan's economic situation. Manufacturing employment in Michigan rose by 48,500 jobs (7.6%) between June 2009, when the U.S. recession ended, and March 2011. Employment in the transportation equipment manufacturing sector increased by 20.5% over that period, accounting for 22,600 of the manufacturing jobs Michigan gained. Michigan payroll employment declined for 12 consecutive months between July 2008 and June 2009, but has risen in 11 of the last 15 months (with manufacturing employment rising in 16 of the last 21 months). The unemployment rate declined from a high of 14.1% in August and September of 2009 to 10.3% in March 2011, although a portion of that decline represents the departure of individuals from the labor force.

Source:

MICHIGAN'S ECONOMIC OUTLOOK AND BUDGET REVIEW - FY 2010-11, FY 2011-12 AND FY 2012-13
May 13, 2011 Senate Fiscal Agency, State of Michigan

Forecast Summary

During 2011, the U.S. economy is expected to expand, although by less than in 2010, while the Michigan economy is expected to finish contracting. Michigan's economy is forecasted to exhibit both income and employment growth in 2011, although the improvements will be modest...Inflation-adjusted Gross Domestic Product is projected to rise 2.4% in 2011, slightly slower than the 2.9% increase in 2010, and will expand by 2.8% in 2012 and 3.1% in 2013. The expansion during 2011 primarily reflects improvements in personal consumption spending, while the gains in 2012 and 2013 will reflect increases in inventories, higher levels of business investment, and increased exports.

Employment gains over the forecast period will be muted, particularly compared to prior recoveries, because while productivity growth is expected to be less than what was exhibited during the last decade, consumer demand is not likely to grow much more rapidly than productivity. Furthermore, business investment is expected to continue to focus on equipment and software, which generally replaces capital for labor. Business investment in structures, which represents new facilities, is expected to remain weak over the forecast horizon. As a result of weak employment growth and limited business expansion, the U.S. unemployment rate is expected to remain stable in 2011 and 2012, averaging 9.2% during 2011 and 9.3% in 2012, before declining to 8.9% in 2013.

Inflation is not anticipated to be a concern over the forecast period, despite the assumption of high energy prices and a significant decline in the value of the dollar. The U.S. Consumer Price Index (CPI) is anticipated to increase 2.8% in 2011, followed by increases of 2.1% in 2012 and 1.9% in 2013. Core inflation, which is less volatile but tracks overall long-term inflation quite accurately, is expected to be even less. The fall in the value of the dollar is expected to help U.S. exports, particularly of manufactured goods, and exports are expected to increase 27.6% between 2010 and 2013. Productivity, weak consumer demand, and substantial weakness in the labor market will help keep labor costs low, with unit labor costs expected to increase only 0.5% in 2011, 0.7% in 2012, and 1.2% in 2013.

In Michigan, both job growth and personal income growth are expected to remain below the national average and the historical State average, although employment is expected to exhibit its strongest performance in more than a decade ... Inflation-adjusted personal income is projected to increase 1.7% in 2011, slightly less than the 2.0% increase in 2010, remain stable in 2012, growing only 0.2%, and then grow by 2.5% in 2013. Payroll employment is expected to increase 1.2% in 2011, after declining 0.3% during 2010, and then increase 0.2% in 2012 and 0.9% in 2013. The projected increase in Michigan wage and salary employment in 2011 will be the first increase since 2000. Private sector gains in employment during 2012 and 2013 are expected to be partially offset by declines in public sector employment, as state and local governments experience continuing budgetary problems. Nationally, light vehicle sales are expected to increase from 10.4 million units in 2009 and 11.6 million units in 2010, to 12.8 million units in 2011, 14.4 million units in 2012, and 15.0 million units in 2013. In Michigan, higher vehicle sales, stability in the housing market, and an improved national economy are expected to allow the unemployment rate to continue to decline, from 13.3% in 2009 and 12.5% in 2010, to 10.4% in 2012, 10.2% in 2012, and 9.9% in 2013.

Source:

MICHIGAN'S ECONOMIC OUTLOOK AND BUDGET REVIEW - FY 2010-11, FY 2011-12 AND FY 2012-13
May 13, 2011 Senate Fiscal Agency, State of Michigan

Compared with the January 14, 2011, Consensus Economic Forecast, the U.S. forecast is slightly weaker while the Michigan forecast is slightly stronger. Continued weakness in the housing and financial markets, combined with weak employment growth and stable saving rates will temper the pace of the U.S. recovery, while improved vehicle sales and stronger profitability in Michigan's vehicle sector will allow Michigan's economy to grow more than was expected in January 2011.”

Source:

MICHIGAN'S ECONOMIC OUTLOOK AND BUDGET REVIEW - FY 2010-11, FY 2011-12 AND FY 2012-13
May 13, 2011 Senate Fiscal Agency, State of Michigan

FINANCIAL INFORMATION

Internal Controls

Management of the College is responsible for establishing and maintaining internal controls designed to protect the assets of the college, prevent loss from theft or misuse and to provide that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. The internal controls are designed to provide a reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived; and (2) the valuation of costs and benefits requires estimates and judgments by management. As demonstrated by the statements and schedules included in the financial section of this report, the College continues to meet its responsibility for sound financial management.

Property Taxes

The following table illustrates the College's property tax levy rates over the most recent three years for which data is available.

Levy Rates (Per \$1000 of taxable valuation):

<u>Fund Type</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>State Avg.</u>
Total Levy	\$3.8072	\$3.8072	\$3.8072	\$4.074

PROSPECTS FOR THE FUTURE

Per the Michigan Senate Fiscal Agency “The forecast expects employment levels in the transportation equipment manufacturing sector to increase slightly through 2011, 2012, and 2013. Overall employment levels in the State are expected to increase slightly, with many of the employment gains in 2012 and 2013 largely offset by declines in State and local government employment. However, for both the economy and State tax revenue to improve markedly, more substantial employment gains in the economy as a whole will need to occur. While increased profitability in the vehicle industry has stabilized much of the Michigan economy, meaningful growth is unlikely to occur until a meaningful recovery is experienced in both the financial sector and the housing industry, and consumers have improved their debt-to-income ratios. These changes, which are expected to take years, will likely need to occur at both the national and statewide levels before Michigan will experience economic growth on a sustained basis.

Source:

MICHIGAN'S ECONOMIC OUTLOOK AND BUDGET REVIEW - FY 2010-11, FY 2011-12 AND FY 2012-13
May 13, 2011 Senate Fiscal Agency, State of Michigan

FY 2011-12 Revised Revenue Estimate

- General Fund/General Purpose (“GF/GP”) and School Aid Fund (“SAF”) revenue is expected to total \$19.2 billion in FY 2011-12. This revised estimate for FY 2011-12 is up 2.2% or \$414.1 million from the revised estimate for FY 2010-11.
- As in FY 2010-11, this increase in revenue reflects increased economic activity although the increases are reduced by negative impacts from changes in both business tax credits and the individual income tax rate.
- The revenue projected for FY 2011-12 marks a second consecutive year of revenue gains, the first time since FY 2007-08 that revenue has increased for two consecutive years. The combined increase in GF/GP and SAF revenue projected for FY 2010-11 and FY 2011-12 is \$1.6 billion or 9.0%, compared with FY 2009-10.
- The revised estimate for FY 2011-12 is \$690.5 million above the January 2011 consensus revenue estimate

FY 2012-13 Initial Revenue Estimate

- GF/GP and SAF revenue is expected to total \$19.3 billion in FY 2012-13.
- This initial estimate for FY 2012-13 is up 0.7% or \$134.0 million from the revised estimate for FY 2011-12.
- As in FY 2010-11 and FY 2011-12, the revenue increase in FY 2012-13 reflects increased economic activity, although the increases in GF/GP revenue are reduced by substantial negative impacts from changes in both business tax credits and the tax rate under the individual income tax.”

Source:

MICHIGAN'S ECONOMIC OUTLOOK AND BUDGET REVIEW - FY 2010-11, FY 2011-12 AND FY 2012-13
May 13, 2011 Senate Fiscal Agency, State of Michigan

CASH MANAGEMENT

The fiduciary responsibility for excess funds is entrusted to the College Board of Trustees as defined by the Michigan Public Act 331, as amended through 1997, who have delegated this function to the Chief Financial Officer of the College.

In keeping with existing Board policy, all investments of excess funds are made in a prudent, conservative and secure manner and in accordance with the guidelines detailed in the College investment Policy.

In the fiscal year ending June 30, 2011, the College’s investments from current funds generated \$195,154 in investment income.

The College has a contract with Fifth Third bank for the management of excess funds. These funds are comprised of Money Markets and Certificates of Deposit. As of June 30, 2011, investments were as follows:

Investments	<u>Amount</u>	<u>Percent</u>
Money market funds	\$ 8,644,669	28.41%
Certificates of deposit	<u>21,779,041</u>	<u>71.59</u>
	<u>\$30,423,710</u>	<u>100.00%</u>

OTHER INFORMATION

Awards

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Lansing Community College for its comprehensive annual financial report for the fiscal year ended June 30, 2010. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

LCC has received the Distinguished Budget Presentation Award from the Government Finance Officers Association for the 2010/2011 fiscal year. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

LCC's Purchasing Department is the recipient of the 15th Annual Achievement of Excellence in Procurement (AEP) Award. Lansing Community College has received the award for eight consecutive years and is one of only four government agencies in Michigan to receive the national award. The award is designed to recognize organizational excellence in procurement through efficient and effective practices within an organization's procurement policies and processes. It acknowledges measures in innovation, professionalism, e-procurement, productivity and leadership attributes of the procurement function.

Independent Audit

State statutes require an annual audit by independent certified public accountants. The accounting firm of Rehmann Robson was selected by the College's Board of Trustees. The auditors' report on the financial statements and schedules is included in the financial section of this report.

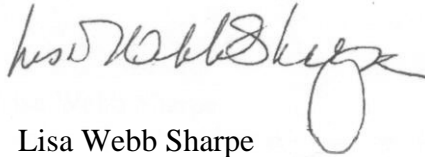
Acknowledgments

The timely preparation of the comprehensive annual financial report was made possible by the dedicated service of the entire staff of the finance department. Each member of the department has our sincere appreciation for the contributions made in the preparation of this report.

Respectfully submitted,



Catherine Fisher
Chief Financial Officer



Lisa Webb Sharpe
Senior Vice President of Finance, Administration,
and Advancement

LANSING COMMUNITY COLLEGE

PRINCIPAL OFFICIALS

Year Ended June 30, 2011

BOARD OF TRUSTEES

	<u>Position</u>	<u>Term Expires</u>
Deborah Canja	Chairperson	2016
Edward Woods III	Vice Chairperson	2014
Robin M. Smith	Secretary	2012
Larry Meyer	Treasurer	2016
Jerry L. Hollister	Trustee	2014
Robert E. Proctor	Trustee	2016
Thomas Rasmusson	Trustee	2012

OFFICERS OF THE COLLEGE

Brent Knight	President
Stephanie Shanblatt	Provost/Senior Vice President of Academic Affairs
Lisa Webb Sharpe	Senior Vice President of Finance, Administration and Advancement
Catherine Fisher	Chief Financial Officer

OFFICIALS ISSUING REPORT

Lisa Webb Sharpe	Senior Vice President of Finance, Administration, and Advancement
Catherine Fisher	Chief Financial Officer
Randall Roy	Controller
Megan Garrett	Director of Accounting

DIVISION ISSUING REPORT

Financial Services Division

LANSING COMMUNITY COLLEGE

PRINCIPAL OFFICIALS

Year Ended June 30, 2011

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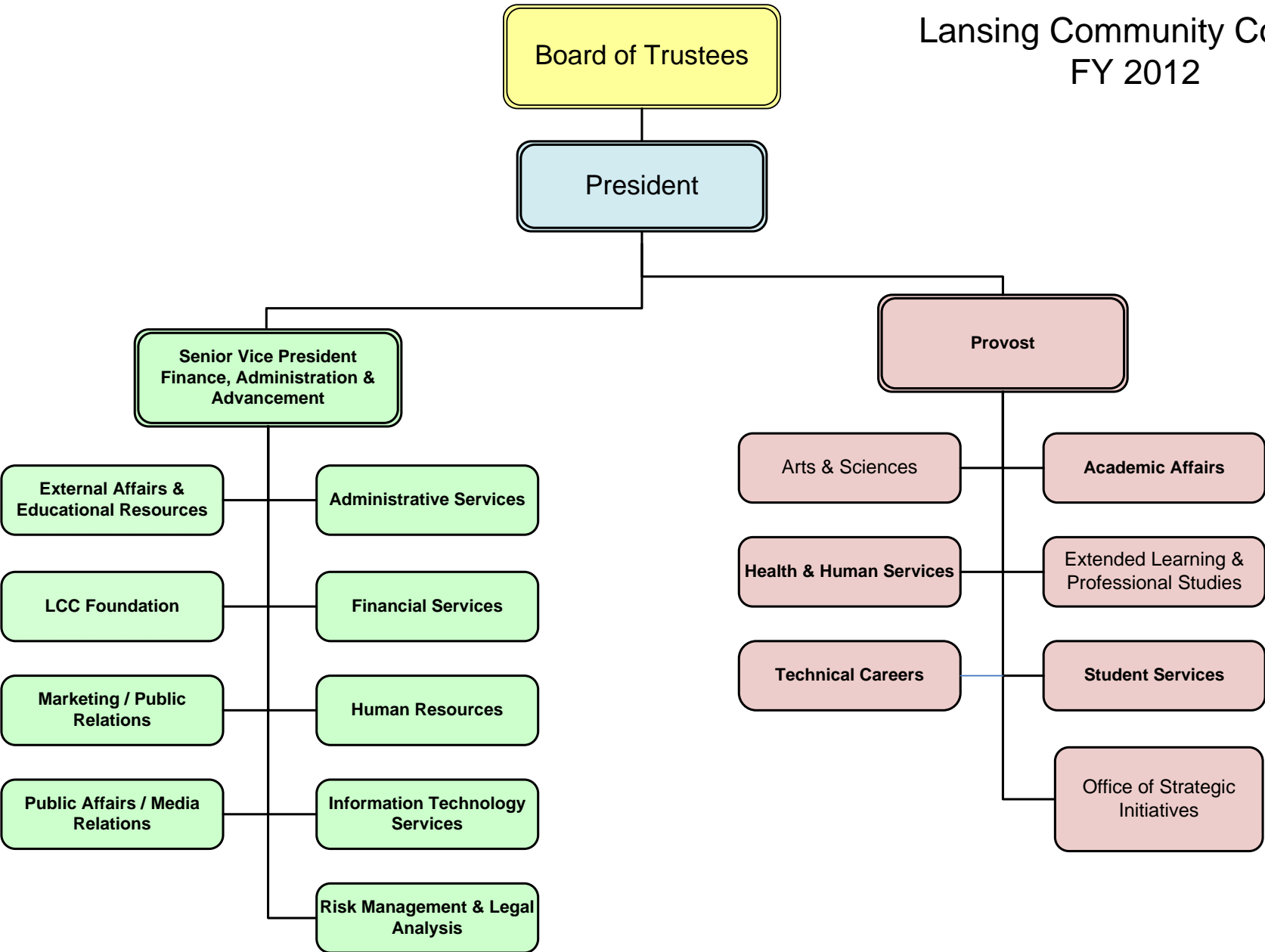
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Catherine Fisher	Chief Financial Officer
Randall Roy	Controller
Megan Garrett	Director of Accounting

DIVISION ISSUING REPORT

Financial Services Division

Lansing Community College
FY 2012



Certificate of Achievement for Excellence in Financial Reporting

Presented to

Lansing Community College
Michigan

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended
June 30, 2010

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.



President

Executive Director



Financial Section

INDEPENDENT AUDITORS' REPORT

October 3, 2011

Board of Trustees
Lansing Community College
Lansing, Michigan

We have audited the accompanying statements of net assets of **Lansing Community College** (the "College") and its discretely presented component unit as of and for the years ended June 30, 2011 and 2010, and the related statements of revenues, expenses, and changes in net assets, and cash flows, where applicable, for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits of the financial statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Lansing Community College Foundation, the College's discretely presented component unit, were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits of the financial statements provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Lansing Community College** and its discretely presented component unit, as of June 30, 2011 and 2010, and the respective results of their operations and cash flows, where applicable, for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis ("MD&A") presented on pages 15 through 27 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of this supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued under separate cover our report dated October 3, 2011, on our consideration of Lansing Community College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the College's basic financial statements. The additional information identified in the special reports section in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in our audits of the financial statements and, accordingly, we express no opinion on it.

A handwritten signature in black ink, reading "Lehmann Johnson". The signature is written in a cursive, flowing style.

**LANSING COMMUNITY COLLEGE
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEARS ENDED JUNE 30, 2011 AND 2010**

The discussion and analysis of Lansing Community College's financial statements provides an overview of the College's financial activities for the years ended June 30, 2011 and 2010. Management has prepared the fiscal 2011 and 2010 financial statements and the related footnote disclosures along with the discussion and analysis. Responsibility for the completeness and fairness of this information rests with the College's management.

Using this Report

The College's financial statements have been prepared in accordance with the following standards.

In June 1999, the Governmental Accounting Standards Board ("GASB") released Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments*. Changes in Statement No. 34 require a comprehensive one-line look at the entity as a whole including capitalization and depreciation of assets. In November 1999, GASB issued Statement No. 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities*, which applies these standards to public colleges and universities. The State of Michigan has adopted these standards and therefore, has revised and issued the *Manual for Uniform Financial Reporting for Michigan Public Community Colleges, 2001*. Subsequent GASB statements, when applicable, have been implemented as well.

Component Unit

In May 2002, GASB released Statement No. 39, *Determining Whether Certain Organizations are Component Units*. Statement No. 39 requires that separate legal entities associated with a primary government that meet certain criteria are included with the financial statements of the Primary Reporting Unit.

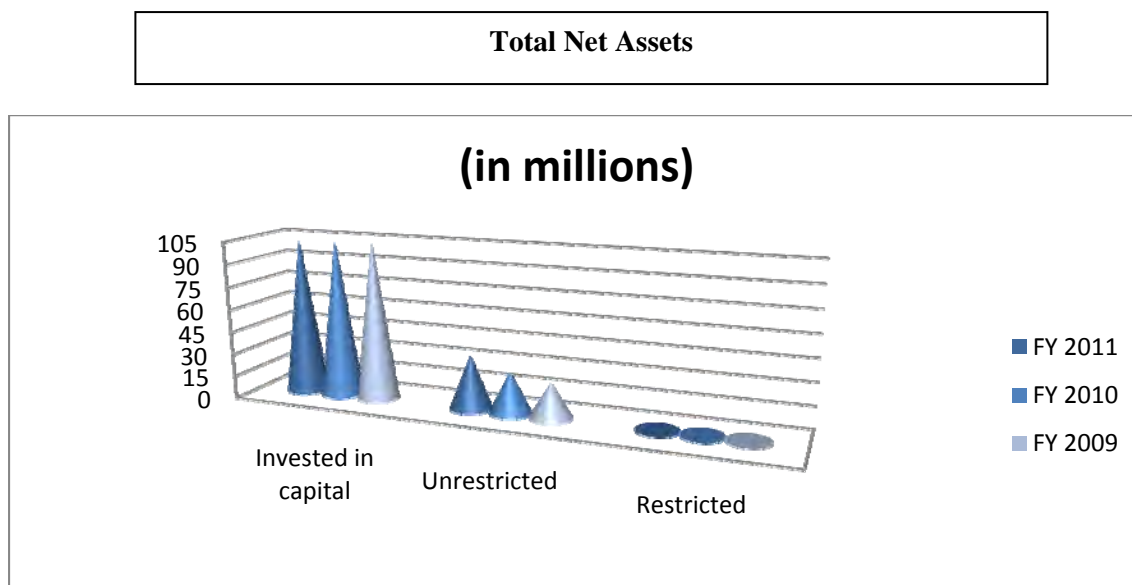
In compliance with this statement, the Lansing Community College Foundation is reported as a component unit of the College and its financial activities are presented separately from the rest of the College's activities in the Statements of Net Assets and Revenues, Expenses and Changes in Net Assets, in separate columns headed "Component Unit".

This annual financial report includes the report of independent auditors, management's discussion and analysis, the basic financial statements in the above referred to format, notes to financial statements, and additional information.

Financial Highlights

The College's financial position improved during the fiscal year ended June 30, 2011, with a \$7.5 million increase in total net assets. The three major categories of net assets changed somewhat, as shown in the graph below. While total net assets increased by \$7.5 million, unrestricted net assets as shown here increased by approximately \$8.4 million, from \$26.8 to \$35.2 million as a result of the current increase in net assets and a \$0.9 million decrease in net assets invested in capital assets from \$103.5 million to \$102.6 million. The remaining increase in unrestricted net assets is attributed to unused contingency budget, staff vacancies, and reduced services and supplies expenditures.

The College's financial position improved during the fiscal year ended June 30, 2010, with a \$4.2 million increase in total net assets. Net assets invested in capital assets, net and restricted net assets remained unchanged from the prior year, as shown in the graph below. While net assets increased by \$4.2 million, unrestricted net assets as shown here increased by approximately \$4.3 million, from \$22.5 to \$26.8 million as a result of unused contingency budget in the General Fund and increases in net assets to be used for future capital acquisition.



Statements of Net Assets and Revenues, Expenses, and Changes in Net Assets

One of the most important questions to ask about the College's finances is, "Is Lansing Community College as a whole better off or worse off as a result of the year's activities?" The statements of net assets and revenues, expenses, and changes in net assets report information on the College as a whole and on its activities in a way that helps answer this question.

These two statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private-sector institutions. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid. These statements report Lansing Community College's net assets and changes in them. When revenues and other support exceed expenses, the result is an increase in net assets. When the reverse occurs, the result is a decrease in net assets. The relationship between revenues and expenses may be thought of as Lansing Community College's operating results.

You can think of LCC's net assets - the difference between assets and liabilities - as one way to measure the College's financial health or financial position. Over time, increases or decreases in the College's net assets are one indicator of whether its financial health is improving or deteriorating. To assess the overall health of the College, you will need to consider many other non-financial factors, such as the trend in College enrollment, student retention, condition of the buildings, and strength of the faculty.

Net Assets (*in millions*) as of June 30

			Increase (Decrease)		Increase (Decrease)
	2011	2010	2011-2010	2009	2010-2009
Current assets	\$ 36.8	\$ 42.4	\$ (5.6)	\$ 38.6	\$ 3.8
Non-current assets					
Capital assets, net of depreciation	157.4	162.5	(5.1)	167.2	(4.7)
Other	15.8	3.4	12.4	4.2	(0.8)
Total non-current assets	173.2	165.9	7.3	171.4	(5.5)
Total assets	<u>\$ 210.0</u>	<u>\$ 208.3</u>	<u>\$ 1.7</u>	<u>\$ 210.0</u>	<u>\$ (1.7)</u>
Current liabilities	\$ 20.6	\$ 21.1	\$ (0.5)	\$ 22.2	\$ (1.1)
Long-term liabilities	51.4	56.7	(5.3)	61.5	(4.8)
Total liabilities	72.0	77.8	(5.8)	83.7	(5.9)
Net assets					
Invested in capital assets, net of related debt	102.6	103.5	\$ (0.9)	103.6	(0.1)
Restricted	0.2	0.2	-	0.2	-
Unrestricted	35.2	26.8	8.4	22.5	4.3
Total net assets	138.0	130.5	7.5	126.3	4.2
Total liabilities and net assets	<u>\$ 210.0</u>	<u>\$ 208.3</u>	<u>\$ 1.7</u>	<u>\$ 210.0</u>	<u>\$ (1.7)</u>

Fiscal Year 2011 Compared to 2010

The College decreased its current assets by \$5.6 million as a result of diversifying cash and short-term investments to longer maturities. The College net assets increased by \$7.5 million. \$4.4 million is attributed to various operational efficiencies, \$1.4 million in unanticipated property tax revenue, and \$1.9 million unused contingency budget in the General Fund. The College's capital assets, net of depreciation decreased as depreciation and disposals exceeded asset additions by \$5.1 million.

Fiscal Year 2010 Compared to 2009

The College increased its current assets by \$3.8 million as a result of the overall increase in net assets and the fact that major capital projects were completed in the previous year. The College net assets increased by \$4.2 million due to unused contingency budget in the General Fund and increases in net assets to be used for future capital acquisition. The College's capital assets, net of depreciation, decreased slightly as depreciation exceeded asset additions by \$4.7 million.

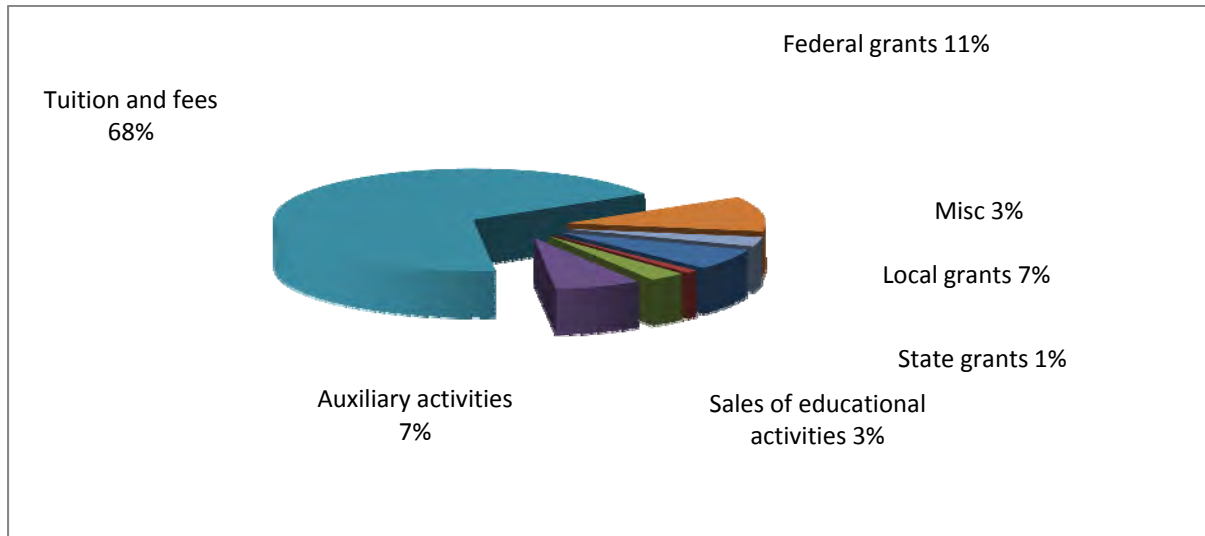
Operating Results (*in millions*) for the Years Ended June 30

	2011	2010	Increase (Decrease) 2011-2010	2009	Increase (Decrease) 2010-2009
Operating revenues:					
Tuition and fees (net of scholarship allowances)	\$ 29.6	\$ 27.2	\$ 2.4	\$ 29.9	\$ (2.7)
Federal grants and contracts	4.9	4.4	0.5	4.3	0.1
State grants and contracts	0.3	0.6	(0.3)	1.2	(0.6)
Local grants and contracts	3.0	2.4	0.6	2.2	0.2
Sales and services of educational activities	1.3	1.4	(0.1)	1.7	(0.3)
Sales and services of auxiliary activities	3.0	3.0	-	3.3	(0.3)
Miscellaneous	1.6	1.3	0.3	1.0	0.3
Total operating revenues	43.7	40.3	3.4	43.6	(3.3)
Operating expenses:					
Instruction	47.7	46.4	1.3	46.7	(0.3)
Public services	3.0	3.1	(0.1)	3.2	(0.1)
Instructional support	21.2	22.4	(1.2)	22.7	(0.3)
Student services	29.5	26.9	2.6	19.2	7.7
Institutional administration	11.7	11.2	0.5	14.0	(2.8)
Operation and maintenance of plant	18.9	17.8	1.1	19.4	(1.6)
Depreciation	9.0	9.4	(0.4)	8.9	0.5
Total operating expenses	141.0	137.2	3.8	134.1	3.1
Operating loss	(97.3)	(96.9)	(0.4)	(90.5)	(6.4)
Nonoperating revenues (expenses):					
State appropriations	29.8	29.8	-	29.8	-
Property tax levy	40.3	41.7	(1.4)	42.1	(0.4)
Pell Grant revenue	37.2	32.5	4.7	17.7	14.8
Other nonoperating expenses - net	(2.5)	(2.9)	0.4	(2.7)	(0.2)
Net nonoperating revenues	104.8	101.1	3.7	86.9	14.2
Other revenues:					
State capital appropriations	-	-	-	1.1	(1.1)
Change in net assets	7.5	4.2	3.3	(2.5)	6.7
Net assets - beginning of year	130.5	126.3	4.2	128.8	(2.5)
Net assets - end of year	\$ 138.0	\$ 130.5	\$ 7.5	\$ 126.3	\$ 4.2

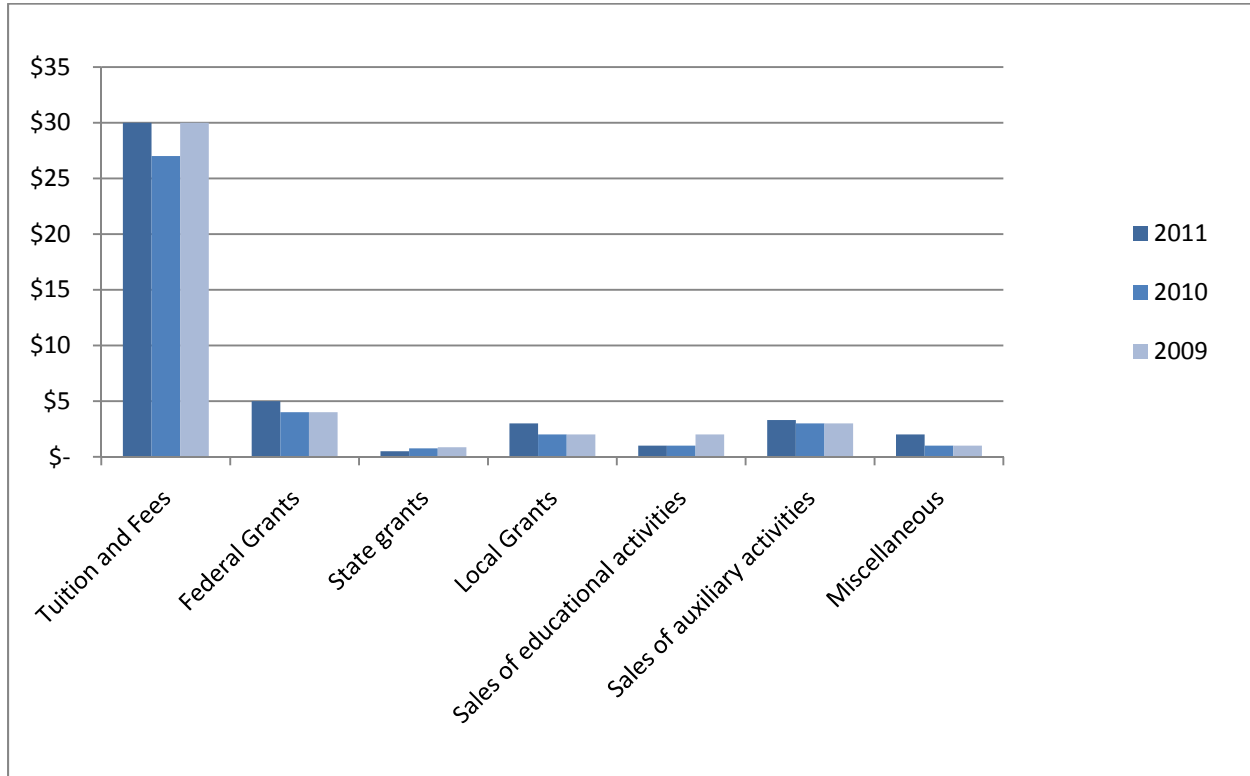
Operating Revenues

Operating revenues include all transactions that result from the sales and/or receipts of goods and services such as tuition and fees. In addition, certain federal, state, and private grants are considered operating revenues if they are considered a contract for services and are not for capital purposes.

2011 Operating Revenues by Source



2011, 2010, 2009 Operating Revenues by Source (*in millions*)



Operating Revenues

Fiscal Year 2011 Compared to 2010

Operating revenue changes were the result of the following factors:

- Tuition and fee revenue increased by \$4.6 million; however, scholarship allowance increased by \$2.2 million for a net increase of \$2.4 million. Due to economic conditions more students were eligible for Pell Grants. Miscellaneous income increased as a result of a one-time legal settlement.
- Federal grants and contracts increased by \$0.5 million.
- State grants declined by \$0.3 million due to a decline in state funding.

Fiscal Year 2010 Compared to 2009

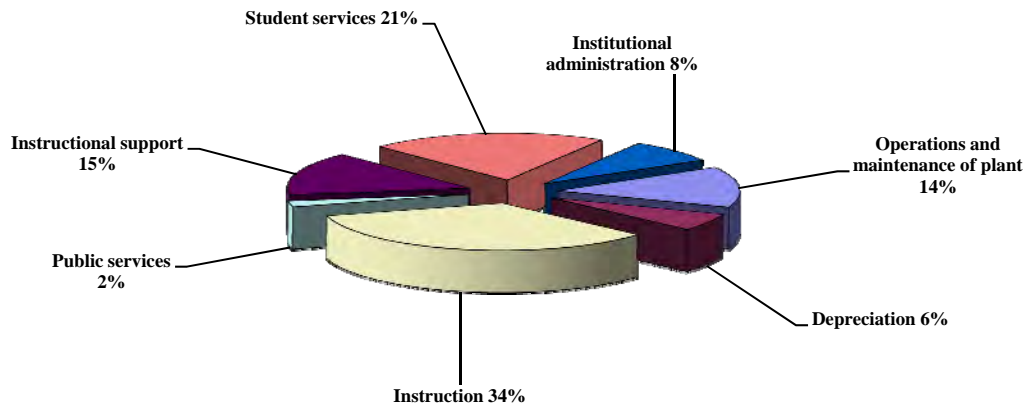
Operating revenue changes were the result of the following factors:

- Tuition and fee revenue increased by \$3.3 million; however, scholarship allowance increased by \$6.0 million for a net decrease of \$2.7 million. The limit for Pell Grants increased and students were allowed to extend the use of Pell Grants to the summer semester. There was a one-time increase in scholarships as a result of the College's funding of the State's elimination of the Promise scholarship of nearly \$1 million to the College's students which also affected the decline in net tuition revenue.
- Federal grants and contracts increased slightly.
- State grants declined significantly due to a decline in state funding.
- Local grants and contracts increased slightly.

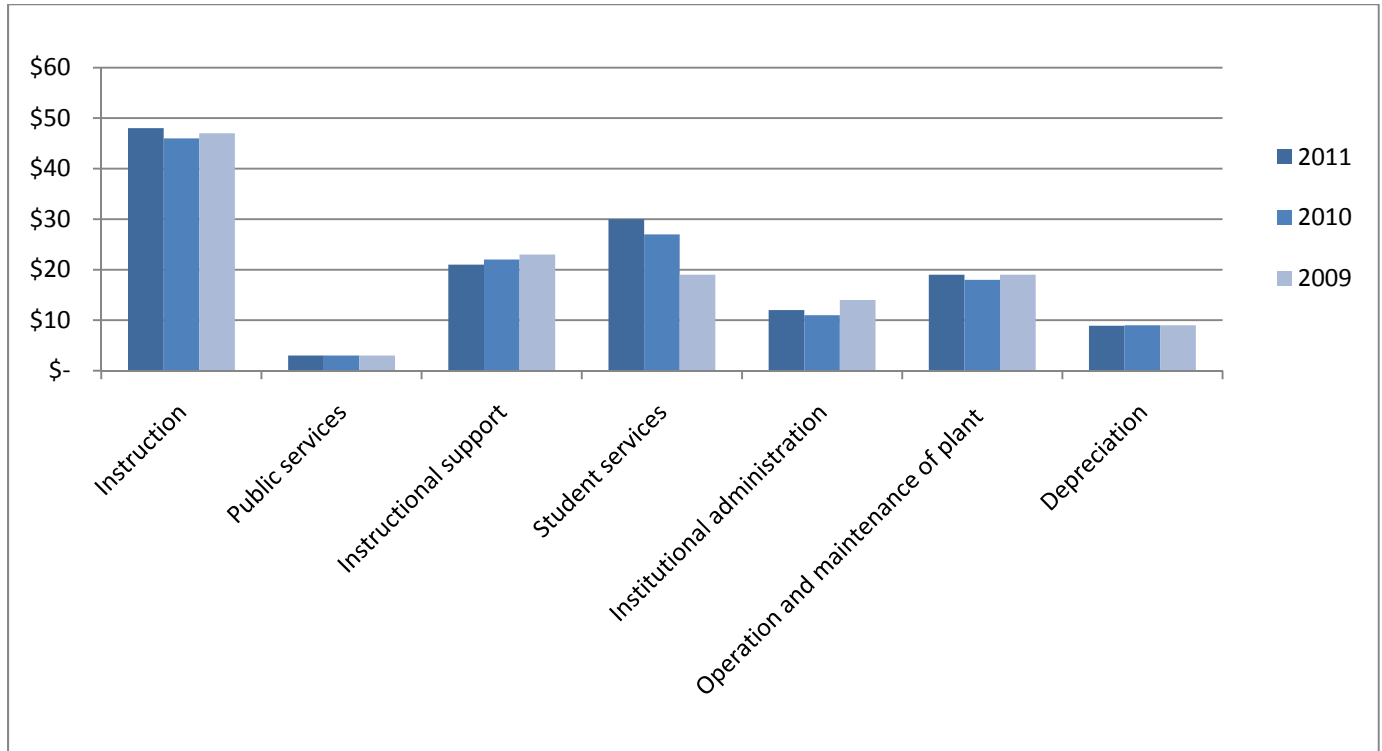
Operating Expenses

Operating expenses are all the costs necessary to perform and conduct the programs and primary purposes of the College.

2011 Operating Expenses



2011, 2010, 2009 Operating Expenses by Function (in millions)



Fiscal Year 2011 Compared to 2010

Total operating expenses increased by \$3.8 million. Factors that influence this increase are:

- Student services increased by \$2.6 million due to an increase in Pell expenses and an increase in scholarships.

Fiscal Year 2010 Compared to 2009

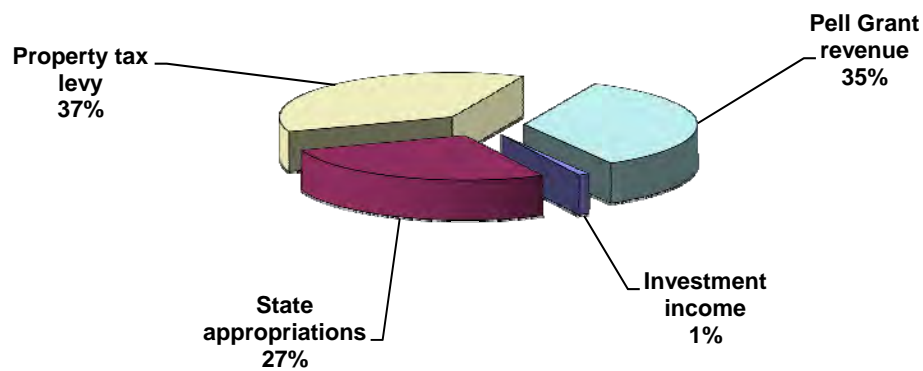
Total operating expenses increased by \$3.1 million. Factors that influence this increase are:

- Student services increased by \$7.7 million due to the increase in the limit and extension to the summer semester of Pell expenses. This was offset by the increase of the scholarship allowance.
- Institutional administration declined \$2.8 million due to onetime separation costs in prior year and targeted expense reduction in the current year.
- Plant operations declined \$1.6 million due to an increase in capital improvement projects that were capitalized in 2010 and targeted cuts in the current year.

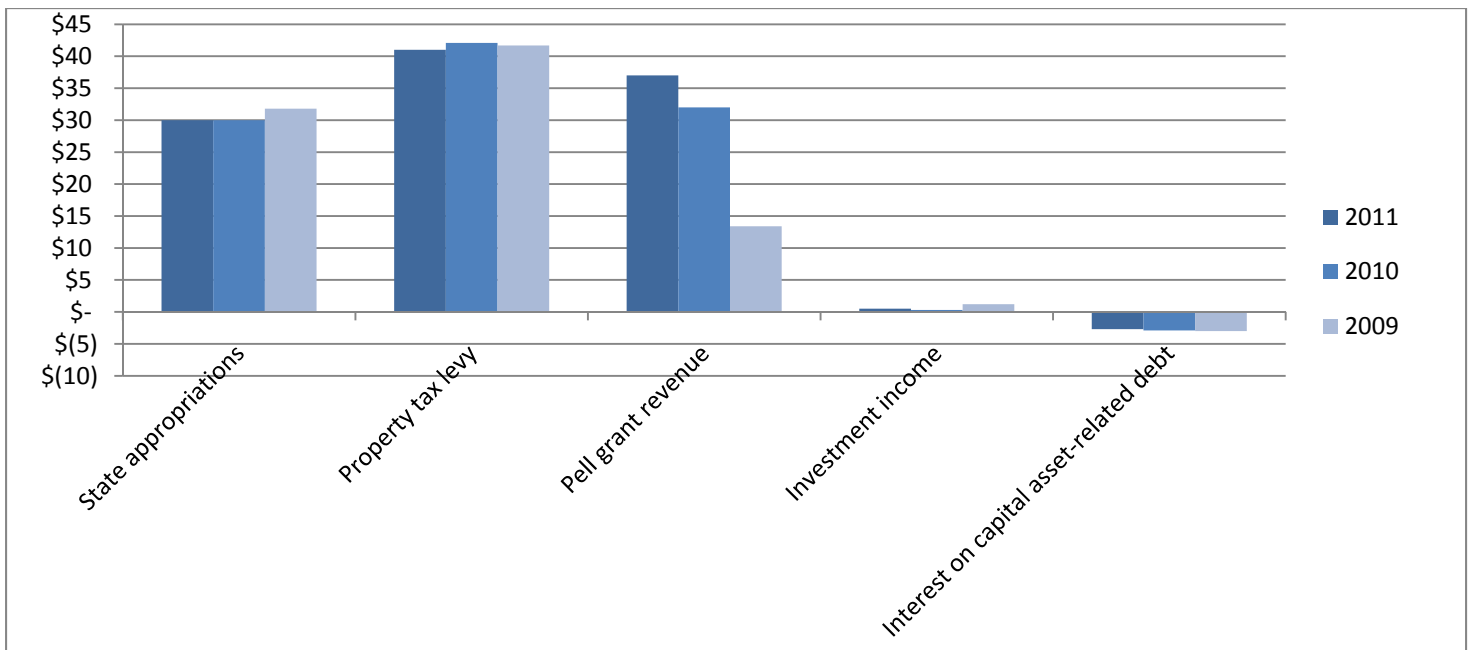
Nonoperating Revenues

Nonoperating revenues consist primarily of state appropriations, property tax revenue, investment income (including realized and unrealized gains and losses), and Pell Grant revenue.

2011 Nonoperating Revenue



2011, 2010, 2009 Net Nonoperating Revenue (*in millions*)



Fiscal Year 2011 Compared to 2010

Changes in nonoperating revenues were the result of the following factors:

- Pell awards increased by \$4.7 million due to increased limits, increased students meeting eligibility criteria and increased enrollment.
- Investment income increased slightly due to a change in investment strategy to slightly longer maturities.
- Decline in property tax revenue is due to a decline in taxable values.

Fiscal Year 2010 Compared to 2009

Changes in nonoperating revenues were the result of the following factors:

- Pell awards increased by \$14.8 million due to increased limits, increased students meeting eligibility criteria due to the economy and the extension of the Pell Grant availability through summer semester.
- Investment income declined due to an ongoing decline in short term interest rates.
- Decline in property tax revenue due to an increase in successful tribunals and a decline in annual levys.

Statement of Cash Flows

Another way to assess the financial health of a college is to look at the statement of cash flows. Its primary purpose is to provide relevant information about the cash receipts and cash payments of an entity during a designated period. The statement of cash flows also helps users assess the College's:

- Ability to generate future net cash flows
- Ability to meet its obligations as they come due
- Needs for external financing

Cash flows for the years ended June 30, 2011, 2010 and 2009 (*in millions*)

	2011	2010	Increase (Decrease) 2011-2010	2009	Increase (Decrease) 2010-2009
Cash provided (used) by:					
Operating activities	\$ (90.2)	\$ (87.5)	\$ (2.7)	\$ (79.1)	\$ (8.4)
Noncapital financing activities	107.4	104.1	3.3	90.2	13.9
Capital and related financing activities	(11.4)	(12.3)	0.9	(10.3)	(2.0)
Investing activities	(21.1)	0.4	(21.5)	0.4	-
Net (decrease) increase in cash	(15.3)	4.7	(20.0)	1.2	3.5
Cash, beginning of year	26.4	21.7	4.7	20.5	1.2
Cash, end of year	<u>\$ 11.1</u>	<u>\$ 26.4</u>	<u>\$ (15.3)</u>	<u>\$ 21.7</u>	<u>\$ 4.7</u>
	2011	2010		2009	
Unrestricted cash	\$ 9.4	\$ 23.9		\$ 19.2	
Restricted cash	1.7	2.5		2.5	
Total cash	<u>\$ 11.1</u>	<u>\$ 26.4</u>		<u>\$ 21.7</u>	

Fiscal Year 2011 Compared to 2010

The College's cash and cash equivalents decreased by \$15.3 million during 2011 primarily due to a change in investment strategy to longer term maturities.

Fiscal Year 2010 Compared to 2009

The College's cash and cash equivalents increased by \$4.7 million during 2010 primarily due to the increase in net assets.

Capital Assets and Debt Administration

Capital Assets

As of June 30, 2011, the College has \$264.7 million invested in capital assets, net of accumulated depreciation of \$107.3 million, resulting in \$157.4 million in net capital assets. This investment in capital assets includes land, buildings, improvements, and equipment. The total decrease in the College's net capital assets for the current fiscal year is \$5.1 million. Annual depreciation for fiscal 2011 was \$9.1 million, which was offset by additions of \$4.0 million. Significant additions include the Data Center replacement, and various instructional equipment.

Details of these assets at net book value for 2011, 2010 and 2009 are shown below (in millions):

	2011	2010	Increase (Decrease) 2011-2010	2009	Increase (Decrease) 2010-2009
Land	\$ 11.5	\$ 11.4	\$ 0.1	\$ 10.8	\$ 0.6
Buildings and improvements	184.6	181.0	3.6	180.1	0.9
Furniture, fixtures and equipment	64.9	63.9	1.0	62.8	1.1
Infrastructure and land improvements	3.2	3.2	-	3.2	-
Construction in progress	0.5	1.5	(1.0)	-	1.5
Total property and equipment	264.7	261.0	3.7	256.9	4.1
Less accumulated depreciation	107.3	98.5	8.8	89.7	8.8
Property and equipment, net	\$ 157.4	\$ 162.5	\$ (5.1)	\$ 167.2	\$ (4.7)

For more detailed information of capital assets activity, refer to Note 4, Property and Equipment, within the notes to financial statements section of this document (pages 41 and 42).

Fiscal Year 2010 Compared to 2009

As of June 30, 2010, the College has \$261.0 million invested in capital assets, net of accumulated depreciation of \$98.5 million, resulting in \$162.5 million in net capital assets. This investment in capital assets includes land, buildings, improvements, and equipment. The total decrease in the College's net capital assets for fiscal 2010 is \$4.7 million. Annual depreciation for fiscal 2010 was \$9.4 million, which was offset by additions of \$4.6 million. Significant additions include the purchase of DegreeWorks and Flexible Registration Software and the completion of the Early Learning Children's Community.

Debt

At year end, the College had \$56.4 million in outstanding debt including five outstanding bond issues. The 2002 bond issue will be paid off in May of 2012, the 2003 bond issue will be paid off in May of 2022, the 2005 bond issue will be paid off in May of 2022, the 2006 bond issue will be paid off in May of 2026 and the 2007 bond issue will be paid off in May of 2026. The table below summarizes these amounts (in millions).

	2011	2010	Increase (Decrease) 2011-2010	2009	Increase (Decrease) 2010-2009
2002 building & site bonds	\$ 3.2	6.2	\$ (3.0)	\$ 9.1	\$ (2.9)
2003 building & site bonds	12.2	12.9	(0.7)	13.6	(0.7)
2005 building & site bonds	21.9	22.3	(0.4)	22.6	(0.3)
2006 building & site bonds	9.2	9.6	(0.4)	9.9	(0.3)
2007 building & site bonds	9.0	9.2	(0.2)	9.5	(0.3)
National City note payable	0.9	1.2	(0.3)	1.5	(0.3)
Less current portion of long-term debt	(5.1)	(4.9)	(0.2)	(4.7)	(0.2)
Long-term debt, net of current portion	<u>\$ 51.3</u>	<u>\$ 56.5</u>	<u>\$ (5.2)</u>	<u>\$ 61.5</u>	<u>(5.0)</u>

For more detailed information on debt activity, refer to Note 6, Long-Term Liabilities within the notes to financial statements section of this document (pages 43 through 45).

Economic Factors That Will Affect the Future

In fiscal year 2002, Lansing Community College received more than \$32 million in state appropriations. Since that time, Michigan community colleges have experienced a decrease in state appropriations resulting in State appropriations revenue for the fiscal year ended June 30, 2011 at \$29.8 million. State appropriations revenue for the fiscal year ended June 30, 2010 was \$29.8 million. For the fiscal year ended June 30, 2009 State appropriations were \$2.0 million lower than 2008 primarily due to the delayed payment for 2007 being paid in 2008. State appropriations for 2011 were consistent with 2010, however in this current fiscal environment there is a risk of cuts in this area in the future.

The current and projected economic outlook for Michigan includes an uncertain employment and real estate market. While there has been some recovery in the auto industry the future remains uncertain. The College must continue to identify other sources of revenue beyond State aid.

Property tax revenue to the College decreased in 2011. Lansing Community College remains near the bottom of Michigan's 28 community colleges in terms of taxable value per Fiscal Year Equated Student (FYES). Property tax revenue is projected to decline in the subsequent fiscal year as a result of reduced real estate market values.

The College faces continued increases in benefit costs. The contribution rate to the MPSERS system was 12.17% of all wages and salaries in fiscal year 2002. The total rate for the year ended June 30, 2011 (for employees who worked before July 1, 2010) was 16.94% through September 30, 2010, and increased to 19.41%, October 2010. On November 1, 2010, the total rate increased again to 20.66% through June 30, 2011. For employees who first worked on or after July 1, 2010, the total rate through September 30, 2010 was 15.44% and increased to 17.91% in October 2010. The total rate increased again November 1, 2010 to 19.16% through June 30, 2011. The college now budgets approximately \$60 million in salaries and wages (excluding student staff), so each 1% increase in contribution rate equates to approximately \$600,000 more in retirement contribution costs.

Effective October 1, 2011, for those employees who first worked prior to July 1, 2010, the contribution rate will be 24.46%, and for those who first worked on or after July 1, 2010, the contribution rate will be 23.23%.

Contacting the College's Financial Management

The financial report is designed to provide our citizens, taxpayers, customers, investors and creditors with a general overview of the College's finances and to demonstrate the College's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the business office, Lansing Community College, P. O. Box 40010, Lansing, Michigan 48901-7210.

LANSING COMMUNITY COLLEGE

STATEMENTS OF NET ASSETS

	Primary Government Lansing Community College June 30,		Component Unit Lansing Community College Foundation June 30,	
	2011	2010	2011	2010
ASSETS				
Current assets				
Cash and cash equivalents	\$ 9,481,817	\$ 23,981,910	\$ 55,648	\$ 26,338
Short-term investments	11,373,379	3,318,853	76,199	1,566,230
Property taxes receivable, net	573,667	614,634	-	-
State appropriations receivable	5,411,364	5,411,366	-	-
Accounts receivable, net	6,360,823	5,162,638	185,465	159,269
Federal and state grants receivable	2,095,860	3,394,805	-	-
Inventories	161,204	173,606	-	-
Prepaid expenses and other assets	1,348,335	339,626	-	-
Total current assets	36,806,449	42,397,438	317,312	1,751,837
Noncurrent assets				
Restricted cash - unspent bond proceeds	1,660,715	2,474,861	-	-
Long-term investments	13,518,582	250,000	9,501,006	6,875,618
Promises to give, net of current portion	-	-	248,343	300,842
Bond issuance costs, net	634,026	682,953	-	-
Capital assets not being depreciated	11,925,489	12,872,206	-	-
Capital assets being depreciated, net	145,449,667	149,584,475	-	-
Other assets	-	-	3,681	-
Total noncurrent assets	173,188,479	165,864,495	9,753,030	7,176,460
Total assets	\$ 209,994,928	\$ 208,261,933	\$ 10,070,342	\$ 8,928,297
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable	\$ 2,588,500	\$ 2,422,035	\$ 74,447	\$ 193,833
Accrued payroll and other compensation	7,160,868	7,742,680	-	-
Accrued vacation	1,549,267	1,631,473	-	-
Accrued interest payable	416,770	447,688	-	-
Unearned revenue	3,715,798	3,919,374	-	-
Other current liabilities	41,842	65,743	-	-
Current portion of debt obligations	5,112,020	4,912,092	-	-
Total current liabilities	20,585,065	21,141,085	74,447	193,833
Noncurrent liabilities				
Long-term debt obligations, net of current portion	51,268,348	56,477,267	-	-
Other noncurrent liabilities	153,086	194,928	-	-
Total noncurrent liabilities	51,421,434	56,672,195	-	-
Total liabilities	72,006,499	77,813,280	74,447	193,833
Net assets				
Invested in capital assets, net of related debt	102,655,503	103,542,183	-	-
Restricted:				
Restricted fund activities	171,618	171,618	-	-
Non-expendable - permanently restricted	-	-	263,435	5,447,411
Expendable - temporarily restricted	-	-	4,196,385	3,161,093
Unrestricted	35,161,308	26,734,852	5,536,075	125,960
Total net assets	137,988,429	130,448,653	9,995,895	8,734,464
Total liabilities and net assets	\$ 209,994,928	\$ 208,261,933	\$ 10,070,342	\$ 8,928,297

The accompanying notes are an integral part of these financial statements.

LANSING COMMUNITY COLLEGE

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

	Primary Government Lansing Community College Year Ended June 30,		Component Unit Lansing Community College Foundation Year Ended June 30,	
	2011	2010	2011	2010
Operating revenues				
Tuition and fees (net of scholarship allowances of \$26,274,317 and \$24,051,465, respectively)	\$ 29,649,088	\$ 27,265,422	\$ -	\$ -
Federal grants and contracts	4,919,228	4,405,710	-	-
State grants and contracts	308,623	589,955	-	-
Local grants and contracts	2,994,464	2,452,566	-	-
Sales and services of educational activities	1,274,118	1,352,067	-	-
Sales and services of auxiliary activities	2,981,292	2,992,370	-	-
Miscellaneous	1,592,534	1,263,106	-	-
Total operating revenues	43,719,347	40,321,196	-	-
Operating expenses				
Instruction	47,627,872	46,403,697	-	-
Public services	2,980,456	3,094,673	-	-
Instructional support	21,211,978	22,386,779	-	-
Student services	29,539,633	26,913,778	-	-
Institutional administration	11,679,996	11,245,916	-	-
Operation and maintenance of plant	18,855,091	17,827,998	-	-
Depreciation	9,091,813	9,414,522	-	-
Foundation operations and fundraising	-	-	535,836	688,803
Total operating expenses	140,986,839	137,287,363	535,836	688,803
Operating loss	(97,267,492)	(96,966,167)	(535,836)	(688,803)
Nonoperating revenues (expenses)				
State appropriations	29,762,500	29,762,500	-	-
Property tax levy	40,359,554	41,681,996	-	-
Pell Grant revenue	37,215,746	32,548,966	-	-
Investment income	195,154	82,155	1,207,710	692,188
Interest on capital asset-related debt	(2,725,686)	(2,936,962)	-	-
Gifts	-	-	1,515,667	1,413,385
Payments to primary government	-	-	(980,338)	(939,258)
Net nonoperating revenues	104,807,268	101,138,655	1,743,039	1,166,315
Other revenues				
Additions to permanent endowment funds	-	-	54,228	185,238
Change in net assets	7,539,776	4,172,488	1,261,431	662,750
Net assets, beginning of year	130,448,653	126,276,165	8,734,464	8,071,714
Net assets, end of year	\$ 137,988,429	\$ 130,448,653	\$ 9,995,895	\$ 8,734,464

The accompanying notes are an integral part of these financial statements.

LANSING COMMUNITY COLLEGE

STATEMENTS OF CASH FLOWS

	Primary Government Lansing Community College Year Ended June 30,	
	2011	2010
Cash flows from operating activities		
Tuition and fees	\$ 29,324,900	\$ 28,650,835
Grants and contracts	9,522,895	8,112,754
Payments to suppliers and students	(41,251,579)	(35,502,410)
Payments to or on behalf of employees	(93,611,087)	(93,842,891)
Educational enterprise charges	1,274,118	1,352,067
Auxiliary enterprise charges	2,981,292	2,992,370
Other	1,592,534	691,402
Net cash used in operating activities	(90,166,927)	(87,545,873)
Cash flows from noncapital financing activities		
Local property taxes	40,400,521	42,011,517
Pell Grant receipts	37,215,748	32,362,638
William D. Ford direct lending receipts	68,579,771	65,850,000
William D. Ford direct lending disbursements	(68,579,771)	(65,850,000)
State scholarship and grant receipts	308,623	1,627,440
State scholarship and grant disbursements	(308,623)	(1,627,440)
State appropriations	29,762,502	29,762,499
Net cash provided by noncapital financing activities	107,378,771	104,136,654
Cash flows from capital and related financing activities		
Purchase of capital assets	(4,024,159)	(4,615,479)
Principal paid on capital debt	(4,912,092)	(4,672,872)
Proceeds from sales of capital assets	84,223	51,000
Discount on bonds	(38,013)	(40,770)
Interest paid on capital debt	(2,496,973)	(2,970,583)
Net cash used in capital and related financing activities	(11,387,014)	(12,248,704)
Cash flows from investing activities		
Proceeds from sales and maturities of investments	250,000	600,000
Interest on investments	110,931	31,155
Purchases of investments	(21,500,000)	(250,000)
Net cash (used in) provided by investing activities	(21,139,069)	381,155
Net (decrease) increase in cash	(15,314,239)	4,723,232
Cash, beginning of year	26,456,771	21,733,539
Cash, end of year	\$ 11,142,532	\$ 26,456,771
Reconciliation to Statements of Net Assets:		
Cash and cash equivalents	\$ 9,481,817	\$ 23,981,910
Restricted cash - unspent bond proceeds	1,660,715	2,474,861
Cash, end of year	\$ 11,142,532	\$ 26,456,771

The accompanying notes are an integral part of these financial statements.

LANSING COMMUNITY COLLEGE

STATEMENTS OF CASH FLOWS (Concluded)

	Primary Government Lansing Community College Year Ended June 30, 2011 2010	
Reconciliation of operating loss		
to net cash used in operating activities		
Operating loss	\$ (97,267,492)	\$ (96,966,167)
Adjustments to reconcile operating loss to net cash		
used in operating activities		
Depreciation	9,091,813	9,414,521
Amortization of bond issuance costs	38,013	55,297
Amortization of bond premium	(192,732)	(192,732)
Accretion of bond discount	-	2,757
Amortization of loss on refunding	93,075	93,075
(Increase) decrease in operating assets:		
Accounts receivable, net	(1,198,185)	1,316,124
Federal and state grants receivable	1,298,945	433,712
Inventories	12,402	1,501
Prepaid expenses and other current assets	(1,008,707)	(310,659)
Increase (decrease) in operating liabilities:		
Accounts payable and other liabilities	(166,465)	(775,756)
Accrued payroll and other compensation	(581,812)	(1,253,341)
Accrued vacation	(82,206)	(95,934)
Unearned revenue	(203,576)	731,729
Net cash used in operating activities	\$ (90,166,927)	\$ (87,545,873)

The accompanying notes are an integral part of these financial statements.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The basic financial statements of Lansing Community College (the “College”) have been prepared in accordance with generally accepted accounting principles (“GAAP”) as applicable to public colleges and universities as described in Governmental Accounting Standards Board (“GASB”) Statement No. 35 and the *Manual for Uniform Financial Reporting—Michigan Public Community Colleges* (the “MUFR”). The College follows the “business-type” activities model of GASB Statement No. 35. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods and services. The College’s functional expense classifications are in accordance with the guidance in the MUFR.

A. Reporting Entity

Lansing Community College is a Michigan community college with its main campus located in Lansing, Michigan. The College is governed by a Board of Trustees consisting of seven members.

The accompanying financial statements have been prepared in accordance with criteria established by the GASB for determining the various governmental organizations to be included in the reporting entity. These criteria include significant operational or financial relationships with the College. Based on application of the criteria, the College has determined that Lansing Community College Foundation (the “Foundation”) meets the criteria of a component unit.

Lansing Community College Foundation is a legally separate, tax-exempt component unit of the College. The Foundation acts primarily as a fundraising organization to supplement the resources that are available to the College in support of its programs. The board of the Foundation is self-perpetuating and consists of friends of the College. Although the College does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Foundation holds and invests are restricted to the activities of the College by the donors. Because these restricted resources held by the Foundation can only be used by, or for the benefit of, the College, the Foundation is considered a component unit of the College and is discretely presented in the College’s financial statements. The College provides certain support and facilities to the Foundation.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

During the year ended June 30, 2011 and 2010, the Foundation distributed \$980,338 and \$939,258, respectively, to the College for both restricted and unrestricted purposes. Complete financial statements prepared in accordance with accounting standards established by the Financial Accounting Standards Board for the Foundation can be obtained from the Administrative Office at 520 N. Capitol Avenue, Lansing, Michigan, 48901-7210.

Significant accounting policies followed by Lansing Community College are described below to enhance the usefulness of the financial statements to the reader.

B. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The financial statements have been prepared on the economic resource measurement focus and the accrual basis of accounting, whereby revenue is recognized when earned and expenses are recognized when the related liabilities are incurred and certain measurement and matching criteria are met.

C. Cash and Cash Equivalents

Cash and cash equivalents consists of demand deposits in banks, cash on hand, and highly liquid investments with an initial maturity of three months or less.

D. Investments

Investments are recorded at fair value based on quoted market prices.

E. Inventories

Inventories are valued at the lower of cost (first-in, first-out) or market. Inventories consist of expendable supplies held for consumption and resale.

F. Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense when necessary and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

G. Property and Equipment

Capital assets purchased or acquired are capitalized at historical cost or estimated historical cost. Donated assets are valued at their estimated fair market value on the date received. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend lives are not capitalized. Improvements are capitalized and depreciated over the remaining useful lives of the related assets. Depreciation on all assets is provided on the straight-line basis over the estimated useful lives as follows:

Buildings and improvements	40 years
Furniture, fixtures and equipment	5 - 20 years
Infrastructure and land improvements	10 - 20 years

Buildings and major building improvements are depreciated using a 10% salvage value. The College's capitalization policy is to capitalize property improvements exceeding \$150,000 and all other individual amounts exceeding \$5,000.

In accordance with GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*, internally generated software costs have been recorded as an intangible asset and are included within the Technology Equipment and Computers caption in Note 4.

H. Prepaid Expenses and Other Assets

Expenses, such as insurance premiums, that are expected to be of benefit within the next fiscal year are included in prepaid expenses. Deposits paid for equipment not yet received are included in other assets.

I. Revenue and Expense Recognition

Operating revenues of the College consist of tuition and fees, grants and contracts, sales and services of educational activities and auxiliary enterprise revenues. Transactions related to capital and financing activities, noncapital financing activities, investing activities, State appropriations, property taxes, and Pell Grant revenue are components of nonoperating and other revenues. Operating expenses include the cost of services, administrative expenses, and depreciation on capital assets. All expenses not meeting this definition are reported as nonoperating expenses. For financial reporting purposes, restricted resources are deemed to be utilized first when both restricted and unrestricted resources are available to satisfy an expense.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

Revenues received prior to year-end that are related to the next fiscal period are recorded as unearned revenues. Unearned revenue relates primarily to student tuition and fees on the summer semester and student deposits. The 2011 summer semester began June 4, 2011 and ended August 1, 2011. The 2010 summer semester began June 5, 2010 and ended August 2, 2010.

J. Property Tax Levy

Property taxes levied by the College are collected by various municipalities and periodically remitted to the College. The taxes are levied as of July 1 and December 1 and are due upon receipt of the billing by the taxpayer and become a lien on the first day of the levy year. The actual due dates are September 14 and February 14, after which time the bills become delinquent and penalties and interest may be assessed by the collecting entity. Property tax revenues are recognized when levied to the extent that they are determined to be collectible. Property taxes receivable are recorded net of an allowance for uncollectibles. For the years ended June 30, 2011 and 2010, the College levied 3.8072 mills per \$1,000 of assessed valuation for general operations.

In August 2010, the College became aware of a property tax settlement between the City of Lansing and General Motors which resulted in a tax refund that will be repaid by reducing the levy to General Motors over the next 5 years. The refundable amount of \$194,928 and \$260,671 has been recorded within other liabilities in the accompanying statement of net assets at June 30, 2011 and June 30, 2010, respectively.

K. State Appropriations Revenue

State appropriations revenue has been recorded in accordance with the MUFR.

L. Internal Service Activities

Both revenue and expenses related to internal service activities including print shops, office equipment, maintenance, telecommunications, and institutional services have been eliminated.

M. Accrued Vacation

Accrued vacation represents the accumulated liability to be paid under the College's vacation pay policy. Under the College's policy, employees earn vacation time based on time of service with the College and must use their accrued vacation within one year or it is forfeited. Accordingly, the entire accrued vacation balance as of June 30, 2011 and 2010 is classified as a current liability in the accompanying statements of net assets.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

N. Long-Term Obligations

In the College's financial statements, long-term debt and other long-term obligations are reported as liabilities on the statement of net assets. Bond premiums and discounts, as well as issuance costs and the difference between the reacquisition price and the net carrying amount of the old debt, are deferred and amortized over the life of the bonds using the straight-line method which approximates the effective interest method.

O. Sabbatical Leaves

In accordance with the collective bargaining agreement between the College and its faculty, the College grants sabbatical leaves to various full-time instructors. The leaves are granted to enhance the professional competence of the instructors, who are required to return to the College for a period of one year. Compensation is recorded as an expense in the fiscal year that the leave is taken.

P. Use of Estimates

The process of preparing basic financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts. Estimates include allowances for doubtful accounts and estimated useful lives and salvage value of property.

Q. Foundation Reporting

The Foundation is a private nonprofit organization that reports under Financial Accounting Standards Board ("FASB") standards, including FASB Accounting Standards Codification ("ASC") Topic 958 regarding financial reporting for not-for-profit entities. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundation's financial information in the College's financial reporting for these differences.

R. Reclassifications

Certain 2010 amounts have been reclassified to conform to the 2011 presentation.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

2. DEPOSITS AND INVESTMENTS

As of June 30, 2011, the College had the following investment securities at fair value:

<u>Investment Type</u>	<u>Fair Value</u>	<u>Weighted Average Maturity (Years)</u>	<u>Standard & Poor's Rating</u>	<u>%</u>
Money market funds	<u>\$ 8,644,669</u>	<u>0.0027</u>	N/A	<u>100.00 %</u>

As of June 30, 2010, the College had the following investment securities:

<u>Investment Type</u>	<u>Fair Value</u>	<u>Weighted Average Maturity (Years)</u>	<u>Standard & Poor's Rating</u>	<u>%</u>
Money market funds	<u>\$ 22,208,351</u>	<u>0.0027</u>	N/A	<u>100.00 %</u>

1 day maturity equals .0027; one year equals 1.00.

Interest rate risk. In accordance with its investment policy, the College will minimize interest rate risk, which is the risk that the market value of securities in the portfolio will fall due to changes in market interest rates by: structuring the investment portfolio so that securities mature to meet cash requirements for ongoing operations, thereby avoiding the need to sell securities in the open market; and investing operating funds primarily in shorter-term securities, liquid asset funds, money market mutual funds, or similar investment pools and limiting the average maturity in accordance with the College's cash requirements.

The College's certificates of deposit have scheduled maturities as follows as of June 30:

<u>2011</u>	<u>Less Than One Year</u>	<u>One to Five Years</u>	<u>Total</u>
Certificates of deposit	<u>\$ 8,260,459</u>	<u>\$ 13,518,582</u>	<u>\$ 21,779,041</u>
<u>2010</u>			
Certificates of deposit	<u>\$ 1,017,598</u>	<u>\$ 250,000</u>	<u>\$ 1,267,598</u>

Credit risk. State law limits investments in commercial paper and corporate bonds to a prime or better rating issued by nationally recognized statistical rating organizations ("NRSRO"). The College does not allow direct investment in corporate bonds.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

Concentration of credit risk. The College minimizes concentration of credit risk, which is the risk of loss attributed to the magnitude of the College's investment in a single issuer, by diversifying the investment portfolio so that the impact of potential losses from any one type of security or issuer will be minimized.

No more than \$10,000,000 shall be invested in any of the following:

1. The certificates of deposit, savings accounts, or share certificates of any one financial institution.
2. The bankers' acceptances of any one bank.
3. The commercial paper of any one issuer.

Investments in commercial paper rated prime 1, certificates of deposit, savings accounts, share certificates, or bankers' acceptances may not exceed 5% of the issuer's net worth at the time of purchase by the College. Investments in commercial paper rated prime 2 may not exceed 3% of the issuer's net worth at the time of purchase by the College.

The investment officer will attempt to match investments with anticipated cash flow requirements to prevent the need to sell securities before maturation.

Custodial credit risk - deposits. In the case of deposits, this is the risk that in the event of a bank or financial institution failure, the College's deposits may not be returned to it because the deposits were uninsured and uncollateralized. It is the policy of the College to minimize custodial credit risk whenever possible. At June 30, 2011, \$0- of the College's bank balance of \$28,653,919 was uninsured and uncollateralized. At June 30, 2010, \$7,234,944 of the College's bank balance of \$7,734,944 was uninsured and uncollateralized. As of June 30, 2011 and 2010, no more than \$10 million was invested in any one financial institution. Interest bearing accounts and money market deposit accounts are included in the above totals.

Custodial credit risk - investments. For an investment, this is the risk that, in the event of the failure of the counterparty, the College will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party.

The College will minimize custodial credit risk, which is the risk of loss due to the failure of the security issuer or backer by: limiting investments to the types of securities allowed by law; and pre-qualifying the financial institutions, broker/dealers, intermediaries and advisors with which the College will do business.

Foreign currency risk. The College is not authorized to invest in investments which have this type of risk.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

The College is authorized by Michigan Public Act 331, as amended through 1997, and by resolution of the Board of Trustees, to invest surplus monies in:

1. Bonds, bills or notes of the United States (or of an agency or instrumentality of the United States) or obligations of this state.
2. Negotiable certificates of deposit, savings accounts, or other interest earning deposit accounts of a financial institution. As used in this subdivision, “financial institution” means a bank that is a member of the Federal Deposit Insurance Corporation, a savings and loan association that is a member of the Federal Savings and Loan Insurance Corporation, or a credit union whose deposits are insured by the National Credit Union Administration that have their principal office or a branch office in Michigan and which otherwise meets the requirement imposed by law.
3. Bankers’ acceptances that are issued by a bank that is a member of the Federal Deposit Insurance Corporation.
4. Commercial paper that is supported by an irrevocable letter of credit issued by a bank that is a member of the Federal Deposit Insurance Corporation.
5. Commercial paper of corporation rated prime by at least one of the standard rating services.
6. Mutual funds, trusts or investment pools composed entirely of instruments that are eligible collateral.
7. Repurchase agreements against eligible collateral of the type specified in subsection (1) hereof, the market value of which must be maintained during the life of the agreements at levels equal to or greater than the amounts advanced. An undivided interest in the instruments pledged for these agreements must be granted to the College and the securities held by an independent custodial bank for the College without any right of set off. The repurchase agreement may allow for the substitution of collateral but shall not otherwise allow for the pledging or transfer of such collateral.
8. Investment pools, as authorized by the surplus funds investment pool act, 1982 PA 367, MCL 129.111 to 129.118, composed entirely of instruments that are legal for direct investment by a community college.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

Deposit and investment amounts previously reported in Note 2 at June 30 are as follows:

	<u>2011</u>	<u>2010</u>
Deposits	\$ 27,389,824	\$ 7,817,273
Investments	<u>8,644,669</u>	<u>22,208,351</u>
	<u>\$ 36,034,493</u>	<u>\$ 30,025,624</u>

The above amounts are reported in the statements of net assets at June 30 as follows:

	<u>2011</u>	<u>2010</u>
Cash and cash equivalents (includes money market funds)	\$ 9,481,817	\$ 23,981,910
Short-term investments (money market funds and certificates of deposit)	11,373,379	3,318,853
Restricted cash (money market funds)	1,660,715	2,474,861
Long-term investments (certificates of deposit)	<u>13,518,582</u>	<u>250,000</u>
	<u>\$ 36,034,493</u>	<u>\$ 30,025,624</u>

3. PROPERTY TAXES AND ACCOUNTS RECEIVABLE

Property taxes receivable, net at June 30 consists of the following:

	<u>2011</u>	<u>2010</u>
Property taxes receivable	\$ 1,594,425	\$ 2,082,126
Less allowance for doubtful collection	<u>(1,020,758)</u>	<u>(1,467,492)</u>
Property taxes receivable, net	<u>\$ 573,667</u>	<u>\$ 614,634</u>

Accounts receivable, net at June 30 consists of the following:

	<u>2011</u>	<u>2010</u>
Accounts receivable	\$ 16,692,896	\$13,623,746
Less allowance for doubtful collection	<u>(10,332,073)</u>	<u>(8,461,108)</u>
Accounts receivable, net	<u>\$ 6,360,823</u>	<u>\$ 5,162,638</u>

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

4. PROPERTY AND EQUIPMENT

Capital assets activity for the years ended June 30, 2011 and 2010 follows:

	Balance July 1, 2010	Additions	Deletions	Transfers	Balance June 30, 2011
Assets not being depreciated:					
Land	\$ 11,357,758	\$ 93,012	\$ -	\$ -	\$ 11,450,770
Construction in progress	1,514,448	1,116,924	-	(2,156,653)	474,719
Total capital assets not being depreciated	12,872,206	1,209,936	-	(2,156,653)	11,925,489
Capital assets being depreciated:					
Buildings and improvements	181,013,466	1,464,334	-	2,156,653	184,634,453
Furniture	2,755,780	-	-	-	2,755,780
Instructional equipment	11,438,210	755,847	(75,600)	-	12,118,457
Operational equipment	9,108,193	150,197	-	-	9,258,390
Technology equipment and computers	36,703,237	390,674	(114,654)	-	36,979,257
Vehicles	3,877,699	39,300	(140,684)	-	3,776,315
Infrastructure and improvements	3,204,561	-	-	-	3,204,561
Total capital assets being depreciated	248,101,146	2,800,352	(330,938)	2,156,653	252,727,213
Less accumulated depreciation:					
Buildings and improvements	45,958,625	4,479,292	-	-	50,437,917
Furniture and equipment	51,105,109	4,521,774	(330,938)	-	55,295,945
Infrastructure and land improvements	1,452,937	90,747	-	-	1,543,684
Total accumulated depreciation	98,516,671	9,091,813	(330,938)	-	107,277,546
Capital assets being depreciated, net	149,584,475	(6,291,461)	-	2,156,653	145,449,667
Property and equipment, net	\$ 162,456,681	\$ (5,081,526)	\$ -	\$ -	\$ 157,375,156

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

	Balance July 1, 2009	Additions	Deletions	Transfers	Balance June 30, 2010
Assets not being depreciated:					
Land	\$ 10,804,778	\$ 552,980	\$ -	\$ -	\$ 11,357,758
Construction in progress	-	1,514,448	-	-	1,514,448
Total capital assets not being depreciated	10,804,778	2,067,428	-	-	12,872,206
Capital assets being depreciated:					
Buildings and improvements	180,129,755	883,711	-	-	181,013,466
Furniture	2,755,780	-	-	-	2,755,780
Instructional equipment	11,094,563	869,585	(525,938)	-	11,438,210
Operational equipment	9,033,573	74,620	-	-	9,108,193
Technology equipment and computers	36,148,216	636,136	(81,115)	-	36,703,237
Vehicles	3,781,920	95,779	-	-	3,877,699
Infrastructure and improvements	3,204,561	-	-	-	3,204,561
Total capital assets being depreciated	246,148,368	2,559,831	(607,053)	-	248,101,146
Less accumulated depreciation:					
Buildings and improvements	41,323,838	5,160,725	(525,938)	-	45,958,625
Furniture and equipment	46,961,573	4,224,651	(81,115)	-	51,105,109
Infrastructure and land improvements	1,423,792	29,145	-	-	1,452,937
Total accumulated depreciation	89,709,203	9,414,521	(607,053)	-	98,516,671
Capital assets being depreciated, net	156,439,165	(6,854,690)	-	-	149,584,475
Property and equipment, net	\$ 167,243,943	\$ (4,787,262)	\$ -	\$ -	\$ 162,456,681

As of June 30, 2011, construction in progress reflected amounts expended for the Gannon parking lot replacement electrical sub-station, which is not yet completed as of June 30, 2011. As of June 30, 2011, the College had approximately \$70,000 of construction commitments outstanding related to the construction of the Gannon Building sub-station.

5. UNEARNED REVENUE

Unearned revenue at June 30 consists of the following:

	2011	2010
Student tuition and fees	\$ 2,892,772	\$ 3,752,751
Student deposits	203,010	109,373
Get a skill get a job program	51,379	57,250
General Motors-MI Jobs Training	568,637	-
Total	\$ 3,715,798	\$ 3,919,374

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

6. LONG-TERM LIABILITIES

Long-term liabilities activity for the year ended June 30, 2011 was as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending Balance</u>	<u>Due Within One Year</u>
Bonds payable	\$ 60,181,477	\$ -	\$ 4,746,899	\$ 55,434,578	\$ 4,840,000
Note payable	1,207,882	-	262,092	945,790	272,020
Property tax refundable	<u>260,671</u>	<u>-</u>	<u>65,743</u>	<u>194,928</u>	<u>41,842</u>
Total long-term liabilities	<u>\$ 61,650,030</u>	<u>\$ -</u>	<u>\$ 5,074,734</u>	<u>\$ 56,575,296</u>	<u>\$ 5,153,862</u>

Long-term liabilities activity for the year ended June 30, 2010 was as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending Balance</u>	<u>Due Within One Year</u>
Bonds payable	\$ 64,698,376	\$ -	\$ 4,516,899	\$ 60,181,477	\$ 4,650,000
Note payable	1,460,754	-	252,872	1,207,882	262,092
Property tax refundable	<u>-</u>	<u>260,671</u>	<u>-</u>	<u>260,671</u>	<u>65,743</u>
Total long-term liabilities	<u>\$ 66,159,130</u>	<u>\$ 260,671</u>	<u>\$ 4,769,771</u>	<u>\$ 61,650,030</u>	<u>\$ 4,977,835</u>

The following is a summary of long-term debt obligations for the College as of June 30:

	<u>2011</u>	<u>2010</u>
2002 building and site bonds due in installments of \$3,025,000 to \$3,150,000 through May 1, 2012 plus interest at 3.5% to 5.0%	\$ 3,150,000	\$ 6,175,000
2003 building and site and refunding bonds due in installments of \$740,000 to \$1,350,000 through May 1, 2022 plus interest at 3.3% to 5.0%	12,160,000	12,900,000
2005 building and site and refunding bonds due in installments of \$280,000 to \$3,990,000 through May 1, 2022 plus interest at 3.5% to 5.0%	21,185,000	21,465,000
2006 general obligation limited tax bonds due in installments of \$340,000 to \$875,000 through May 1, 2026 plus interest at 3.7% to 3.9%	9,235,000	9,575,000

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

	<u>2011</u>	<u>2010</u>
2007 general obligation limited tax bonds due in installments of \$2,365,000 to \$900,000 through May 1, 2026 plus interest at 4.0 to 4.3% %	\$ 8,975,000	\$ 9,240,000
Plus: premium on bond refunding	1,791,419	1,984,151
Less: discount on bonds	(38,013)	(40,770)
Less: deferred loss on bond refunding	<u>(1,023,828)</u>	<u>(1,116,904)</u>
Total bonded debt	55,434,578	60,181,477
Note payable – bank, secured by equipment, with monthly payments of \$25,152 including interest at 3.65%, maturing October 2014	<u>945,790</u>	<u>1,207,882</u>
Total long-term debt obligations	<u>\$ 56,380,368</u>	<u>\$ 61,389,359</u>

Scheduled principal and interest requirements of bonds and notes payable for years succeeding June 30, 2011 are summarized as follows:

<u>Fiscal Year Ending June 30</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	\$ 5,112,020	\$ 2,530,626	\$ 7,642,646
2013	5,336,709	2,297,245	7,633,954
2014	5,577,213	2,049,985	7,627,198
2015	5,619,848	1,794,185	7,414,033
2016	5,800,000	1,525,808	7,325,808
2017 – 2021	18,135,000	4,286,990	22,421,990
2022 – 2026	<u>10,070,000</u>	<u>1,122,870</u>	<u>11,192,870</u>
	55,650,790	15,607,709	71,258,499
Premium on refunding	1,791,419	-	1,791,419
Discount on bonds	(38,013)	-	(38,013)
Loss on refunding	<u>(1,023,828)</u>	<u>-</u>	<u>(1,023,828)</u>
Total as of June 30, 2011	<u>\$ 56,380,368</u>	<u>\$ 15,607,709</u>	<u>\$ 71,988,077</u>

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

Scheduled principal and interest requirements of bonds and notes payable for years succeeding June 30, 2010 are summarized as follows:

Fiscal Year Ending June 30	Principal	Interest	Total
2011	\$ 4,912,092	\$ 2,725,866	\$ 7,637,958
2012	5,111,820	2,530,626	7,642,446
2013	5,336,909	2,297,245	7,634,154
2014	5,577,213	2,049,985	7,627,198
2015	5,619,848	1,794,185	7,414,033
2016 – 2020	20,730,000	5,250,568	25,980,728
2021 – 2025	11,500,000	1,612,274	13,112,274
2026	1,775,000	72,826	1,847,826
	60,562,882	18,333,575	78,896,617
Premium on refunding	1,984,151	-	1,984,151
Discount on bonds	(40,770)	-	(40,770)
Loss on refunding	(1,116,904)	-	(1,116,904)
Total as of June 30, 2010	\$ 61,389,359	\$ 18,333,575	\$ 79,723,094

Interest is payable semi-annually on the bonds payable and monthly on the note payable at rates ranging from 3.3% to 5.0%. The principal and interest are generally payable from the College's nonoperating revenues. Certain bonds are callable at par and accrue interest plus a premium. Total interest charged to expense for the years ended June 30, 2011 and 2010 was \$2,725,686 and \$2,936,962, respectively.

The College has defeased certain general obligation bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the College's financial statements. At June 30, 2011, and 2010, \$15,630,000 and \$16,590,000, respectively of bonds outstanding were considered defeased.

7. EMPLOYEE RETIREMENT SYSTEM - DEFINED BENEFIT PLAN

Plan Description - The College contributes to the statewide Michigan Public School Employees' Retirement System ("MPERS"), a cost sharing multiple-employer state-wide defined benefit public employee retirement plan governed by the State of Michigan. The MPERS provides retirement survivor and disability benefits and postretirement benefits for health, dental and vision for substantially all employees of the College. The MPERS was established by Public Act 136 of 1945 and operates under the provisions of Public Act 300 of 1980, as amended. The MPERS issues a publicly available financial report that includes financial statements and required supplementary information for MPERS. That report may be obtained by writing to Michigan Public School Employees Retirement System, P.O. Box 30171, Lansing, Michigan 48909-7671 or by calling (800) 381-5111.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

Funding Policy - Member Investment Plan (“MIP”) members enrolled in MIP prior to January 1, 1990 contribute a permanently fixed rate of 3.9% of gross wages. The MIP contribution rate was 4.0% from January 1987, the effective date of the MIP, until January 1, 1990 when it was reduced to 3.9%. Members first hired January 1, 1990 or later and returning members who did not work between January 1, 1987 through December 31, 1989 contribute at the following graduated permanently fixed contribution rate: 3% of the first \$5,000, 3.6% of \$5,001 through \$15,000, and 4.3% of all wages over \$15,000. Members first hired July 1, 2008 or later contribute at the following graduated permanently fixed contribution rate: 3% of the first \$5,000; 3.6% of \$5,001 through \$15,000; 6.4% of all wages over \$15,000.

Basic Plan members make no contributions. For a limited period ended December 31, 1992, an active Basic Plan member could enroll in the MIP by paying the contributions that would have been made had enrollment occurred initially on January 1, 1987 or on the date of hire, plus interest. MIP contributions at the rate of 3.9% of gross wages begin at enrollment. Actuarial rate interest is posted to member accounts on July 1st on all MIP monies on deposit for 12 months. If a member leaves MPSERS service and no pension is payable, the member’s accumulated contribution plus interest, if any, are refundable.

As of July 1, 2010, active members began contributing an additional 3% of gross wages toward retiree healthcare. Employees who earned less than \$18,000 in the 2009-2010 school year contributed 1.5% for the 2010-2011 school year and will contribute 3% thereafter.

The College is required to contribute the full actuarial funding contribution amount to fund pension benefits, plus an additional amount to fund retiree health care benefit amounts. The total rate for the year ended June 30, 2011 (for employees who worked before July 1, 2010) was 16.94% through September 30, 2010, and increased to 19.41% October 2010. On November 1, 2010, the total rate increased again to 20.66% through June 30, 2011. For employees who first worked on or after July 1, 2010, the total rate through September 30, 2010 was 15.44% and increased to 17.91% in October 2010. The total rate increased again November 1, 2010 to 19.61% through June 30, 2011. The total rate for the year ended June 30, 2010 was 16.54% through September 30, 2009 and increased to 16.94% effective October 2009 through June 30, 2010. The total rate for the year ended June 30, 2009 was 16.72% through September 30, 2008 and decreased to 16.54% effective October 2008 through June 30, 2009. The contribution requirements of plan members and the College are established and may be amended by the MPSERS Board of Trustees.

The College also contributes to the MPSERS healthcare plan, a cost-sharing multiple-employer defined benefit postemployment healthcare plan administered by MPSERS. This plan provides medical benefits to retired employees of participating community colleges. Participating community colleges are contractually required to make monthly contributions to the plan at amounts assessed each year by MPSERS (current rate of 8.5% of annual covered payroll, which is included in the total of MPSERS rate disclosed above). The MPSERS board of trustees sets the employer contributions based on the annual required contribution of the

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

employers (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) of the plan over a period not to exceed thirty years. The College's contributions to the MPSERS healthcare plan for the years ended June 30, 2011, 2010 and 2009 equaled the required contributions each year. Thus, the College did not book a liability for this postemployment healthcare.

The College's total contributions to MPSERS for the years ended June 30, 2011, 2010 and 2009 were \$10,705,804, \$9,142,253 and \$9,127,613, respectively.

Per MPSERS' comprehensive annual financial report as of September 30, 2010, the unfunded actuarial accrued liability ("UAAL") for pensions and other postemployment benefits ("OPEB/Healthcare") for MPSERS is \$12 billion and \$27.6 billion, respectively, and the ratio of UAAL to covered payroll is 121.2% and 279.1%, respectively.

For the fiscal year ended June 30, 2011, Lansing Community College had approximately \$56.5 million of covered payroll. Applying the MPSERS ratio of UAAL to Lansing Community College's covered payroll results in an estimated share of UAAL for pension and OPEB/Healthcare of \$68.3 million and \$157.3 million, respectively.

8. OPTIONAL RETIREMENT PROGRAM - DEFINED CONTRIBUTION PLAN

Plan Description - The College has adopted the Lansing Community College Optional Retirement Plan ("ORP") under IRS Code Section 403(A). This defined contribution plan is administered by the College and provides retirement benefits to participants. The ORP was established pursuant to Public Act No. 296 of 1994 and permits full-time faculty and administrative staff of the College to elect an optional retirement plan in lieu of coverage under MPSERS.

Funding Policy - The contribution requirements of plan members and the College are established by the plan document as 4.3% and 12.0% of MPSERS compensation, respectively. Institutional plan contributions will only be made for participants who have authorized the required participant plan contribution. Participant contributions are fully vested and non-forfeitable when made. Institutional contributions vest after two years of continuous full-time service as interpreted under MPSERS guidelines. The participant and College contributions to ORP for the year ended June 30, 2011 were \$331,802 and \$930,515, respectively. The participant and College contributions to ORP for the year ended June 30, 2010 were \$327,938 and \$920,260, respectively.

LANSING COMMUNITY COLLEGE

NOTES TO FINANCIAL STATEMENTS

9. UNRESTRICTED NET ASSETS

The College has designated the use of unrestricted net assets at June 30 as follows:

	<u>2011</u>	<u>2010</u>
Auxiliary activities	\$ 3,465,206	\$ 3,615,207
Encumbrances	1,451,674	2,045,428
Legal or plant improvement	9,784,572	1,656,030
Undesignated	<u>20,459,856</u>	<u>19,418,187</u>
Total unrestricted net assets	<u>\$ 35,161,308</u>	<u>\$ 26,734,852</u>

10. RISK MANAGEMENT

The College is exposed to various risks of loss related to property loss, errors and omissions, and employee injuries (workers' compensation), as well as medical benefits provided to employees. The College participates in the Middle Cities Risk Management Pool for claims relating to auto, property, and liability; the College is separately insured for medical benefits provided to employees' claims.

The Middle Cities Risk Management Trust (the "Trust") provides a single multi-peril contract under which the members are covered for various types of risk including auto, property and liability. Contributions for premiums received from members are recorded as revenue by the Trust. Claim losses, along with excess insurance premiums and services fees, are recorded as expenses by the Trust. The estimated total costs of claim losses are accrued by the Trust. To the extent the group's contributions are deemed to exceed claim losses and other costs, the excess amount is refunded to the members by the Trust. If necessary, funding deficits in individual policy years are recovered through additional member contributions assessed to members of that policy year.

11. CONTINGENCIES

The College may be subject to various legal proceedings and claims which arise in the ordinary course of its business. The College believes that the amount, if any, of ultimate liability with respect to legal actions will be immaterial or will be covered by insurance.

* * * * *



Statistical Section

LANSING COMMUNITY COLLEGE

STATISTICAL INFORMATION

This part of the College's Statistical section of the comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures and required supplementary information says about the College's overall financial health.

Contents

Financial Trends

These schedules contain trend information to help the reader understand how the College's financial performance and well-being have changed over time.

Revenue Capacity

These schedules contain information to help the reader assess the College's most significant local revenue source, the property tax, and tuition and fees data.

Debt Capacity

These schedules present information to help the reader assess the affordability of the College's current levels of outstanding debt and the College's ability to issue additional debt in the future.

Demographic and Economic Information

These schedules contain service and infrastructure data to help the reader understand how the information in the College's financial report relates to the services the College provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules is derived from the comprehensive annual financial reports for the relevant year.

LANSING COMMUNITY COLLEGE

FINANCIAL TRENDS

Statements of Revenues, Expenses, and Changes in Net Assets

Last Nine Fiscal Years

(Unaudited)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003*</u>
OPERATING REVENUES									
Tuition and fees (net of scholarships allowances)	\$29,649,088	\$27,265,422	\$29,903,915	\$30,337,889	\$26,232,399	\$27,583,208	\$21,388,720	\$17,735,786	\$17,521,914
Federal grants and contracts	4,919,228	4,405,710	4,326,131	4,161,928	4,738,870	32,836,910	27,827,169	25,781,436	22,031,821
State grants and contracts	308,623	589,955	1,158,988	1,170,917	1,856,065	5,634,449	4,575,191	3,843,123	5,436,910
Local grants and contracts	2,994,464	2,452,566	2,149,412	2,774,743	1,526,458	1,428,950	1,435,047	1,586,287	1,554,947
Sales and services of educational activities	1,274,118	1,352,067	1,644,901	1,269,628	2,347,778	2,691,093	2,603,223	1,952,858	2,057,646
Sales and services of auxiliary activities	2,981,292	2,992,370	3,338,948	2,872,679	2,624,492	2,478,900	1,610,893	1,268,932	1,745,387
Miscellaneous	1,592,534	1,263,106	1,089,933	358,168	258,154	87,868	179,355	9,117	501,315
Total operating revenues	<u>43,719,347</u>	<u>40,321,196</u>	<u>43,612,228</u>	<u>42,945,952</u>	<u>39,584,216</u>	<u>72,741,378</u>	<u>59,619,598</u>	<u>52,177,539</u>	<u>50,849,940</u>
OPERATING EXPENSES									
Instruction	47,627,872	46,403,697	46,654,529	43,283,246	39,862,366	38,379,956	36,707,105	33,724,296	37,014,052
Information technology**	-	-	-	-	5,796,646	7,772,956	6,189,584	6,278,344	-
Public services	2,980,456	3,094,673	3,188,632	3,022,360	1,842,137	1,865,518	802,405	470,303	734,605
Instructional support	21,211,978	22,386,779	22,732,391	20,447,472	19,147,107	17,074,691	16,441,751	13,104,317	21,481,017
Student services***	29,539,633	26,913,778	19,182,351	17,729,457	16,774,351	38,255,517	33,083,298	31,326,308	26,739,064
Institutional administration	11,679,996	11,245,916	14,026,044	8,841,887	8,038,973	9,292,787	11,026,050	13,512,432	11,909,872
Operation and maintenance of plant***	18,855,091	17,827,998	19,449,921	16,306,000	14,133,693	14,057,156	11,558,577	10,781,525	13,746,695
Depreciation	9,091,813	9,414,522	8,949,125	7,680,791	8,678,276	7,797,489	9,219,598	8,016,380	4,893,520
Total operating expenses	<u>140,986,839</u>	<u>137,287,363</u>	<u>134,182,993</u>	<u>117,311,213</u>	<u>114,273,549</u>	<u>134,496,070</u>	<u>125,028,368</u>	<u>117,213,905</u>	<u>116,518,825</u>
Operating loss	<u>(97,267,492)</u>	<u>(96,966,167)</u>	<u>(90,570,765)</u>	<u>(74,365,261)</u>	<u>(74,689,333)</u>	<u>(61,754,692)</u>	<u>(65,408,770)</u>	<u>(65,036,366)</u>	<u>(65,668,885)</u>
NONOPERATING REVENUES (EXPENSES)									
State appropriations	29,762,500	29,762,500	29,762,500	31,810,203	25,019,900	28,323,200	29,243,500	27,729,500	31,088,221
Property tax levy	40,359,554	41,681,996	42,147,127	41,722,075	39,394,072	38,133,388	36,106,835	34,460,949	32,590,694
Pell Grant revenue	37,215,746	32,548,966	17,684,893	13,428,753	11,772,511	-	-	-	-
Investment income	195,154	82,155	437,689	1,244,354	1,018,574	667,871	432,038	572,592	2,832,668
Interest on capital asset-related debt	(2,725,686)	(2,936,962)	(3,097,828)	(3,241,375)	(2,888,177)	(2,517,177)	(1,521,755)	(18,444)	(2,347,507)
Other	-	-	-	-	(22,830)	321,656	146,425	121,147	-
Net nonoperating revenues	<u>104,807,268</u>	<u>101,138,655</u>	<u>86,934,381</u>	<u>84,964,010</u>	<u>74,294,050</u>	<u>64,928,938</u>	<u>64,407,043</u>	<u>62,865,744</u>	<u>64,164,076</u>
OTHER REVENUES									
State capital appropriations	-	-	1,092,736	2,532,140	1,592,206	281,190	1,195,326	2,411,101	393,570
Capital gifts	-	-	-	1,089,597	-	-	-	-	-
Total other revenues	<u>-</u>	<u>-</u>	<u>1,092,736</u>	<u>3,621,737</u>	<u>1,592,206</u>	<u>281,190</u>	<u>1,195,326</u>	<u>2,411,101</u>	<u>393,570</u>
Total change in net assets	7,539,776	4,172,488	(2,543,648)	14,220,486	1,196,923	3,455,436	193,599	240,479	(1,111,239)
NET ASSETS, beginning of year	<u>130,448,653</u>	<u>126,276,165</u>	<u>128,819,813</u>	<u>114,599,327</u>	<u>113,402,404</u>	<u>109,946,968</u>	<u>109,753,369</u>	<u>109,512,890</u>	<u>107,701,535</u>
NET ASSETS, end of year	<u>\$ 137,988,429</u>	<u>\$ 130,448,653</u>	<u>\$ 126,276,165</u>	<u>\$ 128,819,813</u>	<u>\$ 114,599,327</u>	<u>\$ 113,402,404</u>	<u>\$ 109,946,968</u>	<u>\$ 109,753,369</u>	<u>\$ 106,590,296</u>

Source: Lansing Community College Audited Financial Statements;
does not include Lansing Community College Foundation

*In 2004 the financial statements notes state that the beginning net assets had been adjusted to record additional infrastructure.

**In 2010, per the State of Michigan DELEG, the 2.0 Information Technology category was eliminated. Per recommendation from DELEG, these expenses were reallocated to Instruction, Instructional Support, Student Services, and Institutional Administration. The corresponding amounts for 2009 and 2008 were reclassified to conform with the current year presentation.

***Reclassified Board authorized transfer in 2010 and 2009

LANSING COMMUNITY COLLEGE

FINANCIAL TRENDS

Net Assets by Components

Last Eight Fiscal Years

(Unaudited)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Net assets:								
Invested in capital assets, net of related debt	\$102,655,503	\$103,542,183	\$103,559,437	\$107,118,926	\$100,880,868	\$95,890,086	\$84,098,914	\$74,738,440
Restricted for:								
Restricted fund activities	171,618	171,618	171,618	171,618	184,743	184,743	166,962	159,105
Loan programs	-	-	-	-	-	22,078	42,851	42,851
Unrestricted	<u>35,161,308</u>	<u>26,734,852</u>	<u>22,545,110</u>	<u>21,529,269</u>	<u>13,533,716</u>	<u>17,305,497</u>	<u>25,638,241</u>	<u>34,812,973</u>
Total net assets	<u>\$137,988,429</u>	<u>\$130,448,653</u>	<u>\$126,276,165</u>	<u>\$128,819,813</u>	<u>\$114,599,327</u>	<u>\$113,402,404</u>	<u>\$109,946,968</u>	<u>\$109,753,369</u>

Source: Lansing Community College Audited Financial Statements;
does not include Lansing Community College Foundation

LANSING COMMUNITY COLLEGE

REVENUE CAPACITY

Major Taxpayers
2011 Levy Year vs. 2002 Levy Year
(Unaudited)

2011 Levy Year					2002 Levy Year				
2011 Taxpayer	Type of Business	2009 Taxable Valuation	Rank (a)	Percentage of Total College District Taxable Valuation (\$8,028,496,670)	2002 Taxpayer	Type of Business	2002 Taxable Valuation	Rank (a)	Percentage of Total College District Taxable Valuation (\$8,028,496,670)
Consumers Energy	Utility	\$76,101,869	1	0.95%	General Motors	Automotive	\$225,752,753	1	2.81%
General Motors*	Automotive	44,055,775	2	0.55%	Eyde Brothers	Property Mgmt	95,741,136	2	1.19%
Jackson National Life	Insurance	33,671,416	3	0.42%	Consumers Energy	Utility	77,290,023	3	0.96%
Dart Container Corporation**	Styrofoam Cups, etc.	31,319,397	4	0.39%	Jackson National Life	Insurance	35,042,828	4	0.44%
Meridian Mall LTD Partnership	Shopping Mall	29,232,200	5	0.36%	Meijer, Inc.	Retail	24,115,773	5	0.30%
Inland Western Lansing Eastwood LLC	Shopping Mall	28,566,900	6	0.36%	Meridian Mall	Shopping Mall	23,899,354	6	0.30%
Gestamps US Hardtech, Inc. ***	Metal Heat Treating	26,928,285	7	0.34%	Dart Container Corp.	Styrofoam Cups, etc.	22,398,625	7	0.28%
Eyde LTD Family Partnership	Property Mgmt	23,656,353	8	0.29%	RSDC	Steel Distribution	17,203,150	8	0.21%
Meijers, Inc.	Retail	23,106,263	9	0.29%	Capital Outlook	Newspaper	16,491,148	9	0.21%
MEIP Borrower	Financing	20,801,831	10	0.26%	Target Corp	Retail	15,973,870	10	0.20%

Source - Ingham.org (<http://www.ingham.org/cq/PDF%20Files/Top%20Ten%20Taxpayers/2011%20Top%20Ten%20Taxpayers.pdf>)

* Not including IFT (Industrial Facilities Tax) Equivalent Value of \$70,855,400

** Not including IFT (Industrial Facilities Tax) Equivalent Value of \$1,948,500

*** Not including IFT (Industrial Facilities Tax) Equivalent Value of \$23,692,350

(a) Ranking is in terms of Ad Valorem Taxable Valuation

LANSING COMMUNITY COLLEGE

REVENUE CAPACITY

Assessed Value and Taxable Value of Property

Last Ten Fiscal Years

(Unaudited)

Levy Year	Taxable Valuation (a)	Tax Rates (per \$1,000) of Valuation (a)	Taxes Extended	Collections through June 30 Each Year*	Percent of Taxes Extended Uncollected through June 30 Each Year
2011	\$10,477,691,694	3.8072	\$ 39,890,668	\$ -	-
2010	10,863,291,527	3.8072	41,358,724	40,038,978	3.61%
2009	11,434,729,014	3.8072	43,534,300	41,441,780	4.81%
2008	11,394,316,077	3.8072	43,380,440	41,594,429	4.12%
2007	11,173,428,053	3.8072	42,539,475	41,185,737	3.18%
2006	10,637,548,443	3.8072	40,499,274	39,394,072	2.73%
2005	10,100,025,064	3.8112	38,493,216	38,133,388	0.93%
2004	9,562,200,506	3.8375	36,694,944	35,613,968	2.95%
2003	9,026,706,588	3.8544	34,792,538	34,425,286	1.06%
2002	8,577,609,075	3.8733	33,223,653	32,416,983	2.43%

(a) Tax Rate Request (Form L-4029) to County Board of Commissioners

(*) Per LCC Controller Office

LANSING COMMUNITY COLLEGE
REVENUE CAPACITY
Property Tax Levies and Collections
Last Ten Fiscal Years
(Unaudited)

Levy Year	Levy	Collections through June 30 Each Year*	Collections through June 30 as a percentage of the Levy	Collections in subsequent years	Total Collections to date	Total Collections to date as percentage of levy
2011	\$39,890,668	-----	-----	-----	-----	-----
2010	41,358,724	\$40,038,978	96.81%	-----	\$40,313,910	97.47%
2009	43,534,300	41,441,780	95.19%	\$274,932	41,582,375	95.52%
2008	43,380,440	41,594,429	95.88%	140,595	41,784,364	96.32%
2007	42,539,475	41,185,737	96.82%	189,935	41,375,672	97.26%
2006	40,499,274	39,394,072	97.27%	61,176	39,455,248	97.42%
2005	38,493,216	38,133,388	99.07%	92,105	38,225,493	99.30%
2004	36,694,944	35,613,968	97.05%	109,275	35,723,243	97.35%
2003	34,792,538	34,425,286	98.94%	197,939	34,623,225	99.51%
2002	33,223,653	32,416,983	97.57%	138,798	32,555,781	97.99%

(*) Per LCC Controller Office

LANSING COMMUNITY COLLEGE

DEBT CAPACITY

Legal Debt Margin
Last Ten Fiscal Years
(Unaudited)

Fiscal	Taxable	State Equalized		General	Property Tax	Note	Total Outstanding	Total	Total	Additional Limited	
Year	Valuation	Valuation*	Debt Limit (a)	Obligation	Settlement**	Payable***	Bonded Debt (b)	Allowable for	Allowable for	Tax Debt Could	Per Capita
				Bonds				All Tax Debt (c)	Limited Tax Debt (d)	Legally Incurred (e)	
2011	\$10,477,691,694	\$10,477,691,694	\$1,571,653,754	\$55,434,578	\$194,928	\$945,790	\$56,575,296	\$1,515,078,458	\$106,026,917	\$49,451,621	----
2010	10,863,291,527	10,863,291,527	1,629,493,729	60,181,477	260,671	1,207,882	61,650,030	1,567,843,699	109,882,915	48,232,885	\$159
2009	11,435,297,400	11,435,297,400	1,715,294,610	64,698,376	----	1,460,594	66,158,970	1,649,135,640	115,602,974	49,444,004	172
2008	11,400,478,719	11,400,478,719	1,710,071,808	69,015,276	----	1,704,262	70,719,538	1,639,352,270	115,254,787	44,535,249	182
2007	11,108,592,218	11,108,592,218	1,666,288,833	73,099,531	----	1,939,209	75,038,740	1,591,250,093	112,335,922	37,297,182	194
2006	10,576,815,457	10,576,815,457	1,586,522,319	57,670,356	----	2,165,748	59,836,104	1,526,686,215	107,018,155	47,182,051	155
2005	10,100,025,064	10,100,025,064	1,515,003,760	61,279,754	----	2,384,179	63,663,933	1,451,339,827	102,250,251	38,586,318	165
2004	9,562,200,506	9,562,200,506	1,434,330,076	58,950,000	----	----	58,950,000	1,375,380,076	96,872,005	37,922,005	154
2003	9,026,706,588	9,026,706,588	1,354,005,988	69,168,699	----	----	69,168,699	1,284,837,289	91,517,066	22,348,367	181
2002	8,577,609,075	8,577,609,075	1,286,641,361	48,325,000	----	----	48,325,000	1,238,316,361	87,026,091	38,701,091	126

* Taxable value, rather than SEV is used beginning in 1995-96 due to property tax law change.

Activity and Classification Survey, Table 8, 1998 - 2009

** Includes Property tax settlement between Delta Township and General Motors Corporation, which created a liability spread over 10 years as of 2010. 2010 has been restated.

***Note payable to the bank began October 24, 2004, which is secured by equipment, with monthly payments at an interest rate at 6.5%, maturing October 2014.

Source: College Audited Financial Statements and Stauder, Barch & Associates Municipal Disclosure Annual Filing

(a) 15% of SEV

(b) College Audited Financial Statements

(c) Debt Limit less Total Outstanding Debt

(d) The College may incur indebtedness that is not greater than 1.5% of the first \$25,000,000 of SEV

of the taxable property within the college district and 1% of the excess SEV over \$250,000,000 without a vote of the electors of the College

(e) Total Allowable for Limited Tax Debt less Total Outstanding Debt

---- Information unavailable

LANSING COMMUNITY COLLEGE
DEMOGRAPHIC AND ECONOMIC INFORMATION
 Personal Income per Capita
 (Unaudited)

Fiscal Year	Population (1)	Personal Income (2)	Per Capita Personal Income	Unemployment Rate (3)
2011	----	----	----	9.00%
2010	388,654	----	----	14.30%
2009	383,710	\$13,008,000	\$33,902	11.30%
2008	388,281	12,878,362	33,295	6.80%
2007	387,060	12,417,188	31,949	5.66%
2006	386,431	11,944,941	30,666	5.75%
2005	385,201	11,496,164	29,368	5.89%
2004	383,552	11,210,488	28,857	5.80%
2003	383,068	11,076,422	28,599	5.25%
2002	382,975	10,698,894	27,712	4.38%
2001	385,201	10,479,482	27,247	3.71%

Source: (1) U.S. Census Bureau, Population Division - for information for Ingham and Eaton Counties (<http://2010.census.gov/2010census/data/>)

(2) U.S. Bureau of Economic Analysis

(3) U.S. Labor of Statistics & Real Estate Center

---- Information is unavailable.

**LANSING COMMUNITY COLLEGE
DEMOGRAPHIC AND ECONOMIC INFORMATION**

Top Ten Principal Employers

(Unaudited)

2011

<u>Employer*</u>	<u>Product/Service</u>	<u>Rank</u>	<u>No. of Employees</u>	<u>% of Total District Population</u>
State of Michigan	Government	1	14,397	3.71%
Michigan State University	Higher Education	2	11,100	2.86%
General Motors Corporation	Automotive	3	7,267	1.87%
Sparrow Health System	Health Care	4	7,000	1.80%
Lansing Community College	Higher Education	5	3,144	0.81%
Lansing School District	Education	6	3,000	0.77%
Peckham, Inc.	Non-profit	7	2,360	0.61%
Center	Health Care	8	2,200	0.57%
Meijer's, Inc.	Retail	9	2,000	0.52%
Auto Owners Insurance	Insurance	10	1,500	0.39%

2001

<u>Employer</u>	<u>Product/Service</u>	<u>Rank</u>	<u>No. of Employees</u>	<u>% of Total District Population</u>
State of Michigan	Government	1	20,000	5.15%
General Motors Corporation	Automotive	2	16,000	4.12%
Michigan State University	Higher Education	3	12,300	3.17%
Sparrow Health System	Health Care	4	6,000	1.55%
Meijer's, Inc.	Retail	5	3,800	0.98%
Lansing School District	Education	6	3,500	0.90%
Ingham Regional Medical	Health Care	7	2,800	0.72%
Lansing Community College	Higher Education	8	2,000	0.52%
U.S. Postal Service	Government	9	1,300	0.33%
City of Lansing	Government	10	1,295	0.33%

Source: (*) <http://www.cityofeastlansing.com/Home/Sites/EconomicDevelopment/CommunityRegionalOverview/MajorEmployers/>

As of 2011 Chamber of Commerce is no longer providing current or historical data. Therefore, 2002 information is not available, and thus, 2001 information is included.

LANSING COMMUNITY COLLEGE
DEMOGRAPHIC AND ECONOMIC INFORMATION

Capital Asset Statistics

(Unaudited)

Facilities Data	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Size of campus (acres)**	94.00	109.00	109.00	109.00	109.00	101.00	92.00	92.00	87.00	87.00
Square footage of gross building space*	1,831,132	1,834,012	1,834,012	1,834,012	1,834,012	1,834,012	1,732,373	1,732,373	1,732,373	1,627,000
Number of classrooms	130	136	137	137	123	127	169	153	134	125
Institutional administration (sq. ft.)	34,700	34,700	34,700	34,700	34,700	34,700	34,700	19,600	19,600	9,100

Source: 2002-2011 LCC Campus Master Plans

- Master Plan submitted to the state October 2010

** Including leased space*

***-. In 2011 Administrative Services discovered that acreage had been previously reported incorrectly. The acreage is now correct.*

LANSING COMMUNITY COLLEGE

REVENUE CAPACITY

Enrollment, Tuition and Fee Rates, Credit Hours, and Tuition and Fee Revenues Generated

Last Ten Fiscal Years

(Unaudited)

Fiscal Year	FYES (1)	Unduplicated Headcount	Duplicated Headcount	Headcount per Section	Total Credit Hours	In District Tuition Rate	Out of District Tuition Rate	Out of State Tuition Rate	Tuition & Fees per FYES	Total Tuition and Fee Revenue
2011(**)	-----	-----	-----	-----	-----	\$76.00	\$140.00	\$210.00	-----	-----
2010	13,720	31,179	140,942	21.8	449,923	73.00	134.00	201.00	\$3,707	\$ 50,859,326
2009	13,039	32,024	122,819	19.0	404,223	73.00	134.00	201.00	3,674.81	47,915,880
2008	11,953	30,620	116,700	18.1	370,542	73.00	134.00	201.00	3,779.00	45,172,683
2007	11,919	34,067	122,029	21.1	369,496	67.00	120.00	180.00	3,369.00	40,160,599
2006	11,311	32,097	116,595	19.4	350,626	65.00	105.00	145.00	3,290.93	37,223,761
2005	10,863	31,263	-----	-----	-----	55.00	88.00	120.00	2,866.10	31,134,402
2004 (*)	10,488	31,046	-----	-----	-----	54.00	86.00	118.00	2,584.00	27,103,801
2003	11,137	34,700	118,777	18.2	-----	51.00	81.00	111.00	2,343.00	26,095,448
2002	10,238	32,211	109,071	18.1	317,373	50.00	79.00	108.00	2,230.00	22,830,601

Source: Activity Classification Structure Data

(1) One Fiscal Year Equated Student (FYES) equals 31 semester credit hours

(*) The College started charging by Contact hours

(**) The ACS Report for June 30, 2011 is due November 1, 2011, therefore, the data is not yet available.

LANSING COMMUNITY COLLEGE
DEMOGRAPHIC AND ECONOMIC INFORMATION

Full-Time Equivalent Employees

Last Ten (10) Fiscal Years

(Unaudited)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
ADMINISTRATORS:	176	171	169	182	165	163	158	155	164	174
Full-Time	155	147	152	165	149	147	145	139	147	159
Part-Time	62	59	52	52	48	47	39	48	51	44
Calc 1/3 p/t	21	20	17	17	16	16	13	16	17	15
FACULTY:	816	826	825	807	815	639	617	618	609	612
Full-Time	217	229	223	250	229	237	232	231	228	210
Part-Time	1786	1781	1796	1670	1757	1207	1156	1160	1142	1206
Calc 1/3 p/t	599	597	602	557	586	402	385	387	381	402
SUPPORT:	257	283	257	287	259	257	248	262	280	344
Full-Time	158	187	163	195	183	183	181	187	202	198
Part-Time	295	287	280	277	229	222	202	224	233	439
Calc 1/3 p/t	99	96	94	92	76	74	67	75	78	146
Actual total employees reported	2673	2690	2666	2609	2595	2043	1955	1989	2003	2256
TOTAL FTE	1249	1281	1252	1276	1239	1059	1023	1035	1053	1130

SOURCE: IPEDS Fall Staff Report (reporting all staff on payroll as of November 1st of each year)

Definition of FTE from the Data Directory: The full-time equivalent (FTE) of staff is calculated by summing the total number of full-time staff from the EAP component and adding one-third of the total number of part-time staff.



Special Reports Section

LANSING COMMUNITY COLLEGE
COMBINING STATEMENT OF NET ASSETS (Unaudited)
JUNE 30, 2011

	Combined Total	General Fund	Designated Fund	Auxiliary Activities Funds	Expendable Restricted Funds	Plant Funds	Agency Funds
ASSETS							
Current assets							
Cash and cash equivalents	\$ 9,481,817	\$ 7,088,525	\$ -	\$ 2,393,292	\$ -	\$ -	\$ -
Short-term investments	11,373,379	8,260,459	-	-	-	3,112,920	-
Property taxes receivable, net	573,667	573,667	-	-	-	-	-
State appropriations receivable	5,411,364	5,411,364	-	-	-	-	-
Accounts receivable, net	6,360,823	5,600,102	315,646	421,724	-	3,816	19,535
Federal and state grants receivable	2,095,860	-	-	-	2,095,860	-	-
Inventories	161,204	161,204	-	-	-	-	-
Prepaid expenses and other assets	1,348,335	1,348,335	-	-	-	-	-
Due from (due to) other funds	-	(2,135,290)	(520,851)	932,991	(1,115,975)	335,402	2,503,723
Total current assets	36,806,449	26,308,366	(205,205)	3,748,007	979,885	3,452,138	2,523,258
Noncurrent assets							
Restricted cash - unspent bond proceeds	1,660,715	-	-	-	-	1,660,715	-
Long-term investments	13,518,582	13,518,582	-	-	-	-	-
Bond issuance costs, net	634,026	-	-	-	-	634,026	-
Capital assets not being depreciated	11,925,489	-	-	-	-	11,925,489	-
Capital assets being depreciated, net	145,449,667	-	-	-	-	145,449,667	-
Total noncurrent assets	173,188,479	13,518,582	-	-	-	159,669,897	-
Total assets	\$ 209,994,928	\$ 39,826,948	\$ (205,205)	\$ 3,748,007	\$ 979,885	\$ 163,122,035	\$ 2,523,258
LIABILITIES AND NET ASSETS							
Current liabilities							
Accounts payable	\$ 2,588,500	\$ 2,093,915	\$ 14,869	\$ 72,575	\$ 22,066	\$ 385,075	\$ -
Accrued payroll and other compensation	7,160,868	4,637,610	-	-	-	-	2,523,258
Accrued vacation	1,549,267	1,549,267	-	-	-	-	-
Accrued interest payable	416,770	-	-	-	-	416,770	-
Unearned revenue	3,715,798	2,719,371	-	210,226	786,201	-	-
Other current liabilities	41,842	41,842	-	-	-	-	-
Current portion of debt obligations	5,112,020	-	-	-	-	5,112,020	-
Total current liabilities	20,585,065	11,042,005	14,869	282,801	808,267	5,913,865	2,523,258
Noncurrent liabilities							
Long-term debt obligations, net of current portion	51,268,348	-	-	-	-	51,268,348	-
Other noncurrent liabilities	153,086	153,086	-	-	-	-	-
Total noncurrent liabilities	51,421,434	153,086	-	-	-	51,268,348	-
Total liabilities	72,006,499	11,195,091	14,869	282,801	808,267	57,182,213	2,523,258
Net assets							
Invested in capital assets, net of related debt	102,655,503	-	-	-	-	102,655,503	-
Restricted:							
Restricted fund activities	171,618	-	-	-	171,618	-	-
Unrestricted	35,161,308	28,631,857	(220,074)	3,465,206	-	3,284,319	-
Total net assets (deficit)	137,988,429	28,631,857	(220,074)	3,465,206	171,618	105,939,822	-
Total liabilities and net assets	\$ 209,994,928	\$ 39,826,948	\$ (205,205)	\$ 3,748,007	\$ 979,885	\$ 163,122,035	\$ 2,523,258

LANSING COMMUNITY COLLEGE
COMBINING STATEMENT OF NET ASSETS (Unaudited)
JUNE 30, 2010

	Combined Total	General Fund	Designated Fund	Auxiliary Activities Funds	Expendable Restricted Funds	Plant Funds	Agency Funds
ASSETS							
Current assets							
Cash and cash equivalents	\$ 23,981,910	\$ 21,587,374	\$ -	\$ 2,394,536	\$ -	\$ -	\$ -
Short-term investments	3,318,853	1,017,598	-	-	-	2,301,255	-
Property taxes receivable, net	614,634	614,634	-	-	-	-	-
State appropriations receivable	5,411,366	5,411,366	-	-	-	-	-
Accounts receivable, net	5,162,638	4,539,974	126,163	464,550	-	3,816	28,135
Federal and state grants receivable	3,394,805	-	-	-	3,394,805	-	-
Inventories	173,606	45,598	-	128,008	-	-	-
Prepaid expenses and other assets	339,626	339,626	-	-	-	-	-
Due from (due to) other funds	-	656,784	(65,385)	750,402	(3,181,658)	(686,871)	2,526,728
Total current assets	42,397,438	34,212,954	60,778	3,737,496	213,147	1,618,200	2,554,863
Noncurrent assets							
Restricted cash - unspent bond proceeds	2,474,861	-	-	-	-	2,474,861	-
Long-term investments	250,000	250,000	-	-	-	-	-
Bond issuance costs, net	682,953	-	-	-	-	682,953	-
Capital assets not being depreciated	12,872,206	-	-	-	-	12,872,206	-
Capital assets being depreciated net	149,584,475	-	-	-	-	149,584,475	-
Total noncurrent assets	165,864,495	250,000	-	-	-	165,614,495	-
Total assets	\$ 208,261,933	\$ 34,462,954	\$ 60,778	\$ 3,737,496	\$ 213,147	\$ 167,232,695	\$ 2,554,863
LIABILITIES AND NET ASSETS							
Current liabilities							
Accounts payable	2,422,035	\$ 1,850,457	\$ 3,545	\$ 12,916	\$ 41,529	\$ 513,588	\$ -
Accrued payroll and other compensation	7,742,680	5,187,817	-	-	-	-	2,554,863
Accrued vacation	1,631,473	1,631,473	-	-	-	-	-
Accrued interest payable	447,688	-	-	-	-	447,688	-
Unearned revenue	3,919,374	3,810,001	-	109,373	-	-	-
Other current liabilities	65,743	65,743	-	-	-	-	-
Current portion of debt obligations	4,912,092	-	-	-	-	4,912,092	-
Total current liabilities	21,141,085	12,545,491	3,545	122,289	41,529	5,873,368	2,554,863
Noncurrent liabilities							
Long-term debt obligations, net of current portion	56,477,267	-	-	-	-	56,477,267	-
Other noncurrent liabilities	194,928	194,928	-	-	-	-	-
Total noncurrent liabilities	56,672,195	194,928	-	-	-	56,477,267	-
Total liabilities	77,813,280	12,740,419	3,545	122,289	41,529	62,350,635	2,554,863
Net assets							
Invested in capital assets, net of related debt	103,542,183	-	-	-	-	103,542,183	-
Restricted:							
Restricted fund activities	171,618	-	-	-	171,618	-	-
Unrestricted	26,734,852	21,722,535	57,233	3,615,207	-	1,339,877	-
Total net assets	130,448,653	21,722,535	57,233	3,615,207	171,618	104,882,060	-
Total liabilities and net assets	\$ 208,261,933	\$ 34,462,954	\$ 60,778	\$ 3,737,496	\$ 213,147	\$ 167,232,695	\$ 2,554,863

LANSING COMMUNITY COLLEGE
COMBINING STATEMENT OF REVENUES, EXPENSES, TRANSFERS AND CHANGES IN NET ASSETS (Unaudited)
YEAR ENDED JUNE 30, 2011

	Combined Total	Eliminations	General Fund	Designated Fund	Auxiliary Activities Funds	Expendable Restricted Funds	Plant Funds
Operating revenues							
Tuition and fees (net of scholarship allowances of \$26,274,317)	\$ 29,649,088	\$ (26,274,317)	\$ 55,907,849	\$ -	\$ -	\$ 15,556	\$ -
Federal grants and contracts	4,919,228	-	-	-	-	4,919,228	-
State grants and contracts	308,623	-	-	-	-	308,623	-
Local grants and contracts	2,994,464	-	1,511,254	-	-	1,483,210	-
Sales and services of educational activities	1,274,118	-	93,499	1,180,619	-	-	-
Sales and services of auxiliary activities	2,981,292	-	-	-	2,981,292	-	-
Miscellaneous	1,592,534	-	1,431,900	-	-	109,745	50,889
Total operating revenues	43,719,347	(26,274,317)	58,944,502	1,180,619	2,981,292	6,836,362	50,889
Operating expenses							
Instruction	47,627,872	-	45,839,540	40	134,974	950,440	702,878
Public services	2,980,456	-	2,019,471	121,531	45,546	765,243	28,665
Instructional support	21,211,978	-	18,169,645	96,714	193,769	2,445,646	306,204
Student services	29,539,633	(26,274,317)	14,316,886	766,501	13,251	40,475,116	242,196
Institutional administration	11,679,996	-	10,803,451	230,122	171,307	292,012	183,104
Operation and maintenance of plant	18,855,091	-	13,261,278	243,018	2,975,864	203,671	2,171,260
Depreciation	9,091,813	-	-	-	-	-	9,091,813
Total operating expenses	140,986,839	(26,274,317)	104,410,271	1,457,926	3,534,711	45,132,128	12,726,120
Operating loss	(97,267,492)	-	(45,465,769)	(277,307)	(553,419)	(38,295,766)	(12,675,231)
Nonoperating revenues (expenses)							
State appropriations	29,762,500	-	29,762,500	-	-	-	-
Property tax levy	40,359,554	-	40,359,554	-	-	-	-
Pell Grant revenue	37,215,746	-	-	-	-	37,215,746	-
Investment income	195,154	-	180,727	-	3,418	-	11,009
Interest on capital asset - related debt	(2,725,686)	-	-	-	-	-	(2,725,686)
Net nonoperating revenues (expenses)	104,807,268	-	70,302,781	-	3,418	37,215,746	(2,714,677)
Increase (decrease) in net assets	7,539,776	-	24,837,012	(277,307)	(550,001)	(1,080,020)	(15,389,908)
Transfers in (out)	-	-	(17,927,690)	-	400,000	1,080,020	16,447,670
Change in net assets	7,539,776	-	6,909,322	(277,307)	(150,001)	-	1,057,762
Net assets, beginning of year	130,448,653	-	21,722,535	57,233	3,615,207	171,618	104,882,060
Net assets (deficit), end of year	\$ 137,988,429	\$ -	\$ 28,631,857	\$ (220,074)	\$ 3,465,206	\$ 171,618	\$ 105,939,822

LANSING COMMUNITY COLLEGE
COMBINING STATEMENT OF REVENUES, EXPENSES, TRANSFERS AND CHANGES IN NET ASSETS (Unaudited)
YEAR ENDED JUNE 30, 2010

	Combined Total	Eliminations	General Fund	Designated Fund	Auxiliary Activities Funds	Expendable Restricted Funds	Plant Funds
Operating revenues							
Tuition and fees (net of scholarship allowances of \$24,051,465)	\$ 27,265,422	\$ (24,051,465)	\$ 50,859,326	\$ 417,111	\$ -	\$ 40,450	\$ -
Federal grants and contracts	4,405,710	-	-	-	-	4,405,710	-
State grants and contracts	589,955	-	-	-	-	589,955	-
Local grants and contracts	3,024,270	-	2,188,324	-	-	835,946	-
Sales and services of educational activities	1,352,067	-	195,918	1,156,149	-	-	-
Sales and services of auxiliary activities	2,992,370	-	-	-	2,992,370	-	-
Miscellaneous	691,402	-	541,204	-	-	111,623	38,575
Total operating revenues	40,321,196	(24,051,465)	53,784,772	1,573,260	2,992,370	5,983,684	38,575
Operating expenses							
Instruction	46,403,697	-	44,705,999	3,245	235,417	779,475	679,561
Public services	3,094,673	-	2,088,955	198,676	343	778,984	27,715
Instructional support	22,386,779	-	18,676,277	51,325	235,456	3,127,675	296,046
Student services	26,913,778	(24,051,465)	15,591,874	670,942	15,140	34,453,125	234,162
Institutional administration	11,245,916	-	10,039,012	291,659	506,786	231,430	177,029
Operation and maintenance of plant	17,827,998	-	14,811,717	282,569	1,390,797	218,367	1,124,548
Depreciation	9,414,522	-	-	-	-	-	9,414,522
Total operating expenses	137,287,363	(24,051,465)	105,913,834	1,498,416	2,383,939	39,589,056	11,953,583
Operating (loss) income	(96,966,167)	-	(52,129,062)	74,844	608,431	(33,605,372)	(11,915,008)
Nonoperating revenues (expenses)							
State appropriations	29,762,500	-	29,762,500	-	-	-	-
Property tax levy	41,681,996	-	41,681,996	-	-	-	-
Pell Grant revenue	32,548,966	-	-	-	-	32,548,966	-
Investment income	82,155	-	61,266	-	4,865	-	16,024
Interest on capital asset - related debt	(2,936,962)	-	-	-	-	-	(2,936,962)
Net nonoperating revenues (expenses)	101,138,655	-	71,505,762	-	4,865	32,548,966	(2,920,938)
Increase (decrease) in net assets	4,172,488	-	19,376,700	74,844	613,296	(1,056,406)	(14,835,946)
Transfers in (out)	-	-	(17,595,883)	-	(148,199)	1,056,406	16,687,676
Change in net assets	4,172,488	-	1,780,817	74,844	465,097	-	1,851,730
Net assets (deficit), beginning of year	126,276,165	-	19,941,718	(17,611)	3,150,110	171,618	103,030,330
Net assets, end of year	\$ 130,448,653	\$ -	\$ 21,722,535	\$ 57,233	\$ 3,615,207	\$ 171,618	\$ 104,882,060