December, 2011

2011 has been a year of change and opportunity at Lansing Community College. While we continued to grapple with the impact of a changing economy, we were able to forge ahead on initiating the change required to remain innovative, enterprising, and collaborative to meet the needs of our community.

During 2011, we completed an extensive study of our academic offerings and made adjustments to ensure that we offer relevant education and training that leads to high-skill, high-pay, high-demand jobs. We also added several new, exciting programs that will train for 21st century careers in utilities and smart building construction.

We continue to cultivate strong, mutually beneficial partnerships with other colleges, school districts, governmental organizations, and the private sector to foster a growing network of opportunities for our students and enhance economic development.

LCC took bold steps to enhance student success and help students meet their academic goals. As an Achieving the Dream college, we are committed to doing everything we can to increase the number of students who graduate from college. Achieving the Dream is a national effort to enable more students to complete programs of study rather than stopping short of earning a credential.

The 2011 Lansing Community College Annual Report provides an overview of some of the many projects, programs and initiatives that we have implemented during the year. This Annual Report demonstrates our commitment to our mission of providing learning and enrichment opportunities to improve our community’s standard of living and quality of life.

I am deeply grateful for the remarkable support of our faculty, staff, Board of Trustees and of the community at large.

Brent Knight, President
Vision Statement
Serving the learning needs of a changing community.

Mission Statement
LCC exists so that the people it serves have learning and enrichment opportunities to improve their quality of life and standard of living.

We are honored to share with you Lansing Community College’s (LCC) Annual Financial Report, submitted to the GFDA for consideration for the Popular Annual Financial Report award. This report presents a summary of LCC’s financial information in a simplified and straightforward format. It provides insight into local economic factors that impact the College as well as our institution’s response to those factors based on an unwavering commitment to fiscal integrity. The College’s Comprehensive Annual Financial Report (CAFR) can be viewed in its entirety at www.lcc.edu/finservices/.

As the financial report shows, we continue to exercise fiscal prudence, to maintain a healthy financial condition and to practice good stewardship in the use of tax dollars for academic programs that offer exceptional educational experiences to more than 20,000 students each year.

LCC did not raise tuition for three academic years, from 2007 through 2010. For Fiscal Year 2011, in-district tuition increased by $3 (4.1%) per billing hour.

With tuition and fees accounting for over 40% of the revenue mix and few viable options available to diversify revenue sources, the College finds itself in the challenging position of meeting increased demand for our services while facing increasing costs and declining revenue. As the least expensive post-secondary education option in a community facing a difficult economic situation, LCC’s leadership has remained firm in its commitment to keep tuition rates below the state average for community colleges.

For the second year in a row, we were the only community college in Michigan to obtain both the Distinguished Budget Presentation Award and the Certificate of Achievement for Excellence in Financial Reporting. Obtaining these awards is an important goal for the college and this achievement acknowledges that the College’s financial reporting and management are best practices in Michigan.

LCC is privileged to present this report and grateful for the support offered by our Board of Trustees in its development. We believe the accurate and understandable financial information presented in this Popular Annual Financial Report instills even greater public confidence in our institution and offers additional transparency into how tax dollars are spent.

Respectfully submitted,

Catherine A. Fisher, CPA
Chief Financial Officer
Lansing Community College

December, 2011
LCC General Fund Funding
- Total 2011 operating budget of $129 million
- Primary sources of funding:
  - Property taxes: 31.2%
  - Tuition and fees: 43.3%
  - State support: 23%
  - Other revenue: 2.5%

LCC Students
- Total yearly enrollment of more than 20,000
- 400 international students from 56 different countries
- Average age: 27
- Ethnicity:
  - White: 65%
  - Black: 10%
  - Latino: 4%
  - Asian: 2%
  - Native American: 1%
  - Other/Unknown: 18%

LCC Employees
- More than 3,000
  - Faculty: 2,151
  - Staff: 643
  - Students: 445

College Overview
“Lansing Community College made it possible for me to return to college to finish my degree when I was the mom of two young children. I was able to juggle my class schedule around my part-time jobs and family responsibilities. LCC offers an excellent, affordable way to accomplish your educational goals - whether it’s additional training or preparation for transfer for a 4-year degree.”

Cynthia Hudson
News Editor
Lansing State Journal
Points of Interest

- LCC offers courses of varying lengths to accommodate student needs at facilities throughout the service area.
- LCC offers more than 250 courses online and 26 associate degrees and certificates that can be earned by students through online study.
- 3+1 agreements (3 years at LCC plus 1 year at a university) with 10 universities including Central Michigan University, Ferris State University, and Lawrence Technological University.
- The University Center at LCC offers students the opportunity to earn bachelor’s and master’s degrees at six universities without leaving the campus.
- LCC’s alternative energy offerings include 11 courses, an associate degree and five certificate programs.
- Study abroad programs offer 260 experiences on every continent through a partnership with Michigan State University and a unique LCC Japan Immersion program.
- Engaging students with more than 30 campus organizations and student clubs.
- Home of LCC Stars, intercollegiate varsity athletics teams that compete regionally and nationally, including men’s/women’s basketball, men’s/women’s cross country/track, women’s softball and volleyball and men’s baseball as well as nine club sports.

Points of Pride

- LCC is the third largest community college (in enrollment) in Michigan, serving more than 20,000 students a year.
- Since 1957 more than 500,000 people have taken classes at LCC.
- Last year, 3,472 degrees and certificates were awarded.
- LCC is the fifth largest employer in the capital area.
- LCC in-district students pay below state average community college tuition.
- Each year, more than 2,500 LCC students transfer to universities.
- 75% of the region’s allied health professionals were trained at LCC.
- LCC graduates account for a large majority of the region’s police and fire personnel.
- LCC is one of only a small number of institutions nationwide to receive Committee on National Security Systems and National Security Agency certification for its computer networking and security curriculum.
- LCC’s Early Learning Children’s Community provides childcare in an enriched learning environment for pre-school children of students, community members, faculty, and staff and it enhances learning for LCC students, including those in the child development program.
- Home of the Early College @ LCC, a partnership with the Ingham Intermediate School District for high school students interested in a rigorous program with an emphasis on science, technology, engineering, and math.
- Named a “Military Friendly” school by G.I. Jobs, placing LCC in the top 20% of schools nationwide.

“Lansing Community College has a national reputation for its excellent and innovative programs.”
George R. Boggs
Former President and CEO
American Association of Community Colleges
Helping Students Succeed

We are as committed to helping students achieve their academic goals as we are to providing access through affordable tuition and flexible scheduling. As an Achieving the Dream school, we are doing everything we can to provide the support services students need to finish what they start. In 2011, we moved forward on a number of fronts to enhance our support services:

- An improved and expanded Student Orientation Program was launched, mandating participation for degree-seeking first-time college students based on research showing that mandatory registration results in greater student success.
- Creation of the Center for Transitional Learning, a realignment of existing programs, to help transitional learners who are not yet college-ready and students for whom English is a second language.
- Early registration increases the number of students who successfully complete their courses and stay in school, thus we have established registration deadlines.
- LCC will implement DegreeWorks, a web-based advising and degree audit tool that advisors and students can use to track progress toward degree completion. The tool will be available for Fall 2012.
- To help Continuing and Community Education students access the college, FlexReg will launch in 2012. The new system provides a shopping cart model with easy registration steps and the ability to market specific courses to the community.

Academic Excellence

We believe that individualized support, quality instruction, and practical learning experiences, can help students start strong and finish well, with the competencies they need to reach their goals. LCC offers educational options that serve the needs of all students, whether they seek an associate’s degree, credits towards a bachelor’s degree, certification, or classes to upgrade skills. In 2011, we:

- Broke ground for the Great Lakes Center for Utility Training, and aim to become a leader in the multi-state delivery of utility-related training while helping students get good paying 21st Century jobs.

Strong Academics Benefit the Community and Businesses

The difficult national recession in the past several years and the special challenges faced by Michigan citizens, businesses and other institutions during this time have resulted in unprecedented demands for the services Lansing Community College provides. We have responded creatively and swiftly to meet rapidly shifting community needs for high school graduates, career changers, and individuals who need to upgrade their skills to compete in the job market.

The value of a high quality education at LCC has resulted in an emerging trend within our student demographics: more 18 year olds are choosing Lansing Community College as their first choice when selecting a college. In fact nearly one-third of graduating high school students in Lansing enroll at LCC.

Each year, more than 2,500 LCC students then go on to universities across the nation to pursue bachelor’s degrees.

"LCC was the perfect fit after high school by offering classes that held my interests, was affordable, and had a staff that truly cared if I passed or failed. LCC gave me the confidence to move onward in my educational pursuits."

Bob Hoffman
Public Relations Manager
Wharton Center
Motivational Speaker, Trainer, and Coach
ePIFanynow.org
Workforce and Economic Development

Lansing Community College plays a vital role in the economic health of our region by educating and retraining residents in the College’s service area. Now, as Michigan’s economy recovers, LCC is helping fill the need for a skilled and qualified labor force that is critical to the competitiveness of our region.

LCC’s Center for Workforce Transition is working on a Mechanic to Machinist project in cooperation with the Veterans’ Services at the Michigan Department of Licensing and Regulatory Affairs, which is responsible for assisting veterans and their transition into civilian employment opportunities. The project trains veterans for Computerized Numerical Control (CNC) Operator or Programmer positions.

We are training 200 students in the fast growing field of Health Information Technology for careers in medical records technology, including systems specialist and implementation manager.

With the assistance of a $4.4 million grant from the U.S. Department of Labor, LCC, in partnership with Capital Area Michigan Works!, will train workers for the fastest growing segment of mid-Michigan’s economy – information technology.

Through a program called the Michigan New Jobs Training Program, BCI is helping to train employees hired into new jobs. The first project was awarded to BCI for the General Motors Delta Plant expansion, bringing more than 1,300 new jobs to our region.

The college’s website expanded to assist small businesses. “Your Business Solutions” – lcc.edu/yourbusiness – is an interactive site designed as a one-stop tool for small business owners that links business expertise at LCC with local area businesses.

As part of a National Science Foundation grant, we began work on a new program, Building Smart: New Career Pathways in Building Science, to help train skilled workers for Michigan’s growing green building industry.

Prepared to launch, in January 2012, a program to help active duty and veteran medics earn civilian certification as paramedics. The Military Medics to Paramedics program closes the gap in training and leads to licensure, and gives veterans the option of entering the Fast Track registered nursing program.

Continued to attract students to our alternative energy program. LCC was one of the first community colleges in the nation to incorporate alternative energy into its curricula and to offer an associate’s degree in this field. It is one of the fastest growing programs at the college.

Began a $20 million renovation to the Arts & Sciences Building, to support science, technology, engineering, and math (STEM) education. This includes constructing state-of-the-art science labs.

Helping Employers and Entrepreneurs

LCC’s Business and Community Institute (BCI) helps develop a trained workforce that draws new business to our area and assists businesses to prosper. BCI is the employer’s gateway to a full spectrum of services, including credit, non-credit, and continuing education (CEU) programs designed to meet the professional development and educational needs of employees. In 2011, BCI:

Continued to work with the Michigan Small Business & Technology Development Center on the FastT rack® NewVenture Program which graduated 119 entrepreneurs since it began in April 2010. With support from the Michigan Economic Development Corporation, this practical hands-on business development program helps prospective entrepreneurs hone the skills they need to create, manage, and grow a successful, job creating business.

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The Prima Civitas Foundation selected LCC’s M-PaTH Dislocated Worker Training Program for funding in the amount of $226,587, allowing LCC to retrain individuals in Long-Term Nurse Aide and Pharmacy Technician certificate programs.

Through a program called the Michigan New Jobs Training Program, BCI is helping to train employees hired into new jobs. The first project was awarded to BCI for the General Motors Delta Plant expansion, bringing more than 1,300 new jobs to our region.

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“LCC helped me further my career working as a law enforcement professional, while studying for my degree in Law Enforcement. As a former Crime Scene Investigator (CSI), Community Policing Coordinator, Deputy, Undersheriff and now, Sheriff, I believe LCC helped to provide me with the tools to succeed. After obtaining my degree, I had the wonderful opportunity to help others get theirs by working with the LCC Police Academy. As the Sheriff of Eaton County, serving the fine citizens of our community for over thirty years, I am proud to be an LCC Alum.”

Mike Raines
Eaton County Sheriff
Financial Report

Lansing Community College (LCC) remains fiscally sound. This Popular Annual Financial Report (PAFR) is formatted as an easy-to-read version of the college’s Comprehensive Annual Financial Report (CAFR) that is published on a yearly basis. The CAFR is a detailed account of the financial statements prepared in accordance with Generally Accepted Accounting Principles (GAAP), including financial disclosures, management’s discussion and analysis, and LCC’s component unit – Lansing Community College Foundation. www.lcc.edu/finservices/

The Lansing Community College Foundation provides support to inspire and enable the pursuit of education for the betterment of all. Our donors change lives and enrich our community.

Lansing Community College Foundation.

- Provides more than $800,000 in scholarships annually with endowment funds of $5.5 million and total assets of $10 million.
- Serves as home of the LCC Alumni Association.

For membership and activity information, visit lcc.edu/foundation/alumni or call (517) 483-1988.

For more information, visit lcc.edu/foundation or call (517) 483-1985.

Condensed Statement of Net Assets and History for the Years Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$203,748,750</td>
<td>$213,306,450</td>
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<td>$208,261,933</td>
<td>$209,994,928</td>
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<tr>
<td>Noncurrent assets</td>
<td>$115,308,750</td>
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<td>$92,272,318</td>
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<tr>
<td>Net assets</td>
<td>$319,057,500</td>
<td>$312,997,923</td>
<td>$302,297,786</td>
<td>$305,319,643</td>
<td>$309,201,116</td>
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For membership and activity information, visit lcc.edu/foundation/alumni or call (517) 483-1988.

For more information, visit lcc.edu/foundation or call (517) 483-1985.
### General Fund 

**Revenue by Source**

Student tuition and fees consist of the primary source of revenues for the College, followed in order by local property taxes, state appropriations and other revenues. LCC’s tuition at $79 per billing hour in FY 2012 remains among the most competitive in the state.

<table>
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<tr>
<th>Source</th>
<th>2011 General Fund</th>
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<td>$39,948,701</td>
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<tr>
<td>State appropriations</td>
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<td>$15,835,019</td>
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<tr>
<td>Total</td>
<td>$104,410,271</td>
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**Expenditure of Type of Service**

Instruction includes those activities that deal directly with or aid in the teaching process. Instructional expenditures include not only personnel costs and supplies, but also the personnel and materials required to plan, implement and manage the instructional programs.

Revenue from Source

Student tuition and fees continue as the primary source of revenues for the College, followed in order by local property taxes, state appropriations and other revenues. LCC’s tuition at $79 per billing hour in FY 2012 remains among the most competitive in the state.

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"Lansing Community College has long been known as a model community college that remains on the leading edge with new program development."

Jerry Sue Thornton, Ph.D.
President
Cuyahoga Community College
Lansing Community College does not discriminate on the basis of race, religion, age, national origin, sex, marital status, color, height, weight, handicap or sexual orientation in its employment, educational programs or activities. If you feel you have been discriminated against, contact the Equal Opportunity Office at (517) 483-9662. Lansing Community College is accredited by the Higher Learning Commission — a Commission of the North Central Association of Colleges and Schools. The commission can be contacted through the Web at www.ncahlc.org or by phone at (312) 263-0456. The Commission's address is located at 30 North LaSalle Street, Suite 2400, Chicago, Illinois 60602-0456. Lansing Community College (Downtown Campus) is located in downtown Lansing. Student service areas are located at 422 North Washington Square in Lansing and can be reached through the Web at www.lcc.edu and by phone at (517) 483-1957. Publication design by Lansing Community College Department of Communications and Marketing - 12/23/11.