



Articulation Agreement

Southern New Hampshire University
and
Lansing Community College

I. PURPOSE

Southern New Hampshire University (“SNHU” or “University”) and Lansing Community College, in the spirit of academic cooperation, and to facilitate the transfer of graduates of Lansing Community College to SNHU (“hereby do enter into an academic articulation agreement (“Agreement”). Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications. The terms of this Agreement apply only to SNHU’s standard course-based online degree programs. This Agreement does not apply to any other University program or coursework, including specialty/cohort programs, day programs, and coursework provided by the University’s college campus

II. TRANSFERABILITY OF CREDITS – Students may transfer up to 90 credits towards a bachelor’s degree program as follows:

1. As SNHU is institutionally accredited, all academic course work in which a student has earned a grade of “C-” or higher is fully transferable if it fits into the student’s degree plan of study.
2. SNHU guarantees transferability of all credits outlined in the following degree programs to its corresponding SNHU bachelor’s degrees based on the attached course equivalency tables (see Appendix 1).
 - AA Communication to BA Communication
 - AS Conservation & Sustainability to BS Geosciences
 - AA Psychology to BA Psychology
 - AA Psychology to BS Public Health
 - AAS Digital Media & Design to BA Graphic Design & Media Arts
 - AB Business Administration to BS Business Administration
 - Lansing Community College MTA General Education Requirements to SNHU General Education Requirements
3. Additional transfer pathways can be created with an addendum to this agreement. However, all Lansing Community College students intending to transfer to SNHU are eligible for a Preliminary Transfer Credit Evaluation (PTCE) to determine how their prior coursework may transfer to their program(s) of interest at SNHU by contacting partnersupport@snhu.edu

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4. Any students enrolling at SNHU under this Agreement may transfer with unlimited CLEP, DANTES and Excelsior, military training (based upon a transcript from the American Council on Education (ACE), College Credit Recommendation Service or Community College of the Air Force (CCAF) transcript) and ACE or National College Credit Recommendation Service (NCCRS) credits - providing students meet residency requirements. Transfer credit is awarded based on degree program requirements. Residency requirements equate to 30 credit hours or ten classes.

III. TERMS

1. During the Term of this Agreement, each Lansing Community College Alumni (defined as Lansing Community College graduates with an associate degree or higher), Employees (active employees of Lansing Community College), and Immediate Family Members of Employees (defined as an Employee's spouse, or domestic partner and children thereof) who identifies Partner on their SNHU online discount application will receive a 10% tuition discount. No tuition credit, or refund shall be made retroactively for any Lansing Community College Employees, Family members of Employees, or Alumni already enrolled at the University on the date of execution of this Agreement; however, the tuition discount shall be applied to such Employees, Family members of Employees, or Alumni for course enrollments following the execution of this Agreement.
2. SNHU may change its tuition rates at any time at its sole discretion and the tuition discount reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible Employees, Immediate Family Members, and Alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective SNHU policies and catalogs.
3. SNHU agrees to provide Lansing Community College, at their request, an annual update of student enrollment, to include general data on how many students have transferred to SNHU.
4. This Agreement is effective as of the date of the fully executed document and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately if participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
5. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable academic catalog accessed through snhu.edu at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
6. Transferability of third- party course work will be evaluated on a case-by-case basis.

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7. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
8. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and service marks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Lansing Community College Employees, students, and Alumni. Use of trademarks, service marks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or service marks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or service marks.
9. Lansing Community College agrees to notify students of transfer opportunities to SNHU by: listing SNHU as a transfer articulation partner on Lansing Community College transfer web pages, providing access to graduates through mailing lists one time per year, support of additional collaboration with SNHU on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.
10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives, or employees of one party be deemed to be agents, representatives, or employees of the other.
11. **LIMITATION OF LIABILITY.** IN NO EVENT WILL EITHER PARTY BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, INCIDENTAL, OR PUNITIVE DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT.
12. **Indemnification.** Each party shall indemnify, defend, and hold harmless the other party, its officers, directors, employees, agents, and affiliates from and against any claims, losses, damages, liabilities or expenses (including, without limitation, reasonable attorneys' fees and expenses) resulting from or arising out of any negligence or willful misconduct by the indemnifying party. For sake of clarity, this provision is not subject to the limitations of liability found above.
13. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.

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IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Gayla Freelon, University Partnerships
Southern New Hampshire University
2500 North River Road
Manchester, NH 03106
603-851-4942 | g.freelon@snhu.edu

If to Lansing Community College:

Cheryl Garayta, Director of Academic Quality
Lansing Community College
610 N. Capitol Ave.
Lansing, MI 48933
517-483-1957 | garaytac@star.lcc.edu

or to such other persons or places as either party may from time to time designate by written notice to the other.

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Southern New Hampshire University

6/22/2026 | 2:26 PM EDT
DATE: _____

APPROVALS:

Dr. Jennifer Batchelor
Executive Vice President, Provost

Southern New Hampshire University

Dr. Steve Robinson
President

Lansing Community College

Manager of Agreement
Gayla Freeelon, Sr. Director University Partnerships
Southern New Hampshire University

Dr. Sally Welch
Provost & Sr. VP Academic Affairs
Lansing Community College

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APPENDIX 1

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