



Insurance and Risk Management A.B.

Curriculum Code: 1804

Effective: Fall 2020 – Summer 2025

Description

Graduates of the Insurance and Risk Management program will be prepared to start their career. The insurance industry is expecting a high demand for professionals, providing graduates with many career opportunities.

Additional Information

Not all courses in this Pathway transfer to all colleges. Students planning to transfer should see an academic advisor before enrolling.

MATH 120 is recommended for students planning to transfer.

Contact Information

Contact the Business and Economics Department, Gannon Building, Room 1222, telephone number 517-483-1522, or the Academic Advising Department, Gannon Building - StarZone, telephone number 517-483-1904.

General Education – Applied Degrees, Recommended Choices

(For the full list of options, see [General Education](#))

- English Composition or Applied English – *Select one*
ENGL 121, Composition I, 4 credits / 4 billing hours
ENGL 127, Business Writing, 3 credits / 3 billing hours
ENGL 131, Honors Composition I, 4 credits / 4 billing hours
- English (second course)/Communications or Applied Communications – *Select one*
COMM 110, Communication in the Workplace, 3 credits / 3 billing hours
COMM 130, Fundamentals Public Speaking, 3 credits / 3 billing hours
- Humanities and Fine Arts or Social Sciences or Applied Social Sciences
Program of Study Required Courses fulfills this requirement
- Mathematics or Applied Mathematics – *Select one*
MATH 119, Math – Applications for Living, 4 credits / 4 billing hours
MATH 120, College Algebra, 4 credits / 4 billing hours
- Natural Sciences Lab or Applied Science and Technology Lab – *Select one*
BIOL 120, Environmental Science, 4 credits / 6 billing hours

Program of Study Required Courses

Course Code	Course Title	Credit / Billing Hours
ACCG 210	Principles of Financial Accg	4 / 4
ECON 201	Principles of Economics – Micro	4 / 4
INSU 105	Prin of Prop & Liability Ins	3 / 3
INSU 110	Personal Insurance	3 / 3
INSU 125	Commercial Insurance	3 / 3
INSU 175	Intro to Financial Advising	3 / 3
INSU 250	Claims and Underwriting	3 / 3
INSU 285	Insurance Agency Operations	3 / 3
INSU 295	Insurance Internship	3 / 3
MGMT 228	Organization Behavior	3 / 3
MGMT 335	Managerial Statistics	3 / 3
MKTG 200	Principles of Marketing	3 / 3

Program of Study Required Courses, Limited Choice – *Select one*

Course Code	Course Title	Credit / Billing Hours
CITA 110	Intro to Microsoft Office	3 / 3
CJUS 101	Intro to Criminal Justice	3 / 3
ECON 202	Principles of Economics – Macro	4 / 4
LEGL 215	Business Law – Basic Principles	3 / 3
INSU 260	Life/Health Insur Licensing	2 / 2
INSU 270	Property/Casualty Insur Licens	2 / 2

Program of Study Required Courses, Limited Choice – *Select two*

Course Code	Course Title	Credit / Billing Hours
ACCG 211	Principles of Managerial Accg	4 / 4
CJUS 204	Criminal Investigation	4 / 4
MGMT 234	Diversity in the Workplace	3 / 3
HUMS 120	Masterpieces of Art & Music	4 / 4
MGMT 225	Principles of Mgmt/Leadership	3 / 3
MGMT 332	Ethics: Assumpt for the Future	3 / 3
MKTG 120	Sales	3 / 3
PFHW 123	Human Nutrition	3 / 3
PSYC 200	Introduction to Psychology	4 / 4

Total Credit Hours

60-65 credits / 62-67 billing hours

Recommended Course Sequence

Semester I	Semester II
English Composition or Applied English ACCG 210 INSU 105 MGMT 228 Limited Choice	English (second course)/Communications or Applied Communications Mathematics or Applied Mathematics INSU 110 INSU 125 MKTG 200

Semester III (Summer)	Semester IV
INSU 295	ECON 201 INSU 175 INSU 250 Limited Choice

Semester V
Natural Sciences Lab or Applied Science and Technology Lab INSU 285 MGMT 335