

**LANSING COMMUNITY COLLEGE**

**Business, Economics & Management**

Curriculum Code: 0245  
(Effective Fall 2018 –  
Summer 2023)

**Management and Leadership A.B. Pathway**

A manager leads from all levels of the organization. A manager plans, organizes, delegates, and controls entire projects from start to finish. The role cuts across all areas of business and organizational life and has as its central purpose the increase of resources: personnel, money, machines, and materials. Managers encourage, coordinate, and lead to achieve company goals. Graduates of this degree may qualify for entry-level positions. Addition of a technical or business specialty increases one's employability. Not all courses in this program transfer to all colleges. Students planning to transfer should see an academic advisor before enrolling in any course.

**For More Information**

Contact the Business and Economics Department, Gannon Building, Room 1222, telephone number (517) 483-1522, or the Academic Advising Department, Gannon Building - StarZone, telephone number (517) 483-1904.

Semester I	Course Title	Prerequisites	Credit/Billing Hours
<b>Writing Core Area - <i>Select 1</i></b>			
ENGL 121	Composition I	Reading Level 5 and Writing Level 6 or (Reading Level 4 and Writing Level 4 and ENGL 099 concurrently)	4 / 4
ENGL 127	Business Writing	(Reading Level 5 and Writing Level 6) or (Reading Level 4 and Writing Level 4 and ENGL 099 concurrently)	3 / 3
ENGL 131	Honors Composition I	Reading Level 5 and Writing Level 7	4 / 4
<b>Global Perspectives &amp; Diversity Core Area - <i>Select 1</i></b>			
MGMT 234	Diversity in the Workplace	Reading Level 5 and Writing Level 6	3 / 3
<b>Program of Study Requirements</b>			
BUSN 118	Introduction to Business	Reading Level 5 or (Reading Level 4 and ENGL 099 concurrently) and Writing Level 4	3 / 3
MGMT 225	Principles of Mgmt/Leadership	Reading Level 5 and Writing Level 6	3 / 3

<b>Communication Core Area - <i>Select 1</i></b>			
COMM 110	Oral Comm in the Workplace	Reading Level 5 and Writing Level 6 or (Reading Level 4 and Writing Level 4 and ENGL 099 concurrently)	3 / 3
COMM 120	Dynamics of Communication	Reading Level 5 and Writing Level 6	3 / 3
COMM 130	Fund of Public Speaking	Reading Level 5 and Writing Level 6	3 / 3
<b>Credits</b>			<b>15-16/ 15-16</b>
<b>Semester II</b>	<b>Course Title</b>	<b>Prerequisites</b>	<b>Credit/Billing Hours</b>
<b>Math Core Area - <i>Select 1</i></b>			
MATH 117	Math for Business	(Minimum 2.0 in MATH 105 or MATH 106 or MATH 107 within 2 years or Math Level 5 within 2 years) and Reading Level 5 and Writing Level 4	4 / 4
MATH 119	Math - Applications for Living	(Minimum 2.0 in MATH 105 or MATH 106 or MATH 107 or Math Level 5) and Reading Level 5 and Writing Level 4	4 / 4
MATH 120	College Algebra	(Minimum 2.0 in MATH 109 or MATH 112 within 2 years or Math Level 6 within 2 years) and Reading Level 5 and Writing Level 4	4 / 4
<b>Program of Study Requirements</b>			
BUSN 201	International Business	Reading Level 5 and Writing Level 4	3 / 3
MGMT 224	Human Resource Management	Reading Level 5 and Writing Level 6	3 / 3
MGMT 231	Developing and Leading Teams	Reading Level 5 and Writing Level 6	3 / 3

<b>Electives - <i>Select 1-2 courses for a minimum of 4 credits</i></b> <i>Courses may not be duplicated</i>			
ACCG 210	Principles of Accounting I	Reading Level 5 and Math Level 4	4 / 4
ECON 201	Principles of Economics-Micro	Reading Level 5 and Math Level 4	4 / 4
ECON 202	Principles of Economics-Macro	ECON 201 or concurrently and Reading Level 5 and Math Level 4	4 / 4
MGMT 150	Managing Customer Relations	Reading Level 5 and Writing Level 6	3 / 3
MGMT 201	Time Management for Business	Reading Level 4 and Writing Level 4	1 / 1
MGMT 202	Managing Difficult People	Reading Level 5 and Writing Level 6	1 / 1
MGMT 227	Training/Development for Busn	Minimum 2.0 in MGMT 224 or concurrently and Reading Level 5 and Writing Level 6	3 / 3
MGMT 280	Mgmt/Leadership Internship	Department Approval	3 / 3
<b>Credits</b>			<b>17-20 / 17-20</b>
<b>Semester III</b>	<b>Course Title</b>	<b>Prerequisites</b>	<b>Credit/Billing Hours</b>
<b>Science Core Area - <i>Select 1</i></b>			
BIOL 120	Environmental Science	(Reading Level 5 or ENGL 099 concurrently) and Writing Level 6	4 / 6
<b>Program of Study Requirements</b>			
LABR 200	Intro to Labor Relations	Reading Level 5 and Writing Level 6	3 / 3
MGMT 228	Organization Behavior	Reading Level 5 and Writing Level 6	3 / 3
MKTG 200	Principles of Marketing	Reading Level 5 and Writing Level 6	3 / 3
<b>Credits</b>			<b>13 / 15</b>

Semester IV	Course Title	Prerequisites	Credit/Billing Hours
<b>Program of Study Requirements</b>			
LEGL 215	Business Law-Basic Principles	None	3 / 3
MGMT 200	Creative Thinking for Business	Reading Level 5 and Writing Level 6	3 / 3
MGMT 237	Managing/Continual Improvement	Reading Level 4 and Writing Level 6 and Math Level 4	3 / 3
<b>Electives - <i>Select at least 2 courses for a minimum of 6 credits</i></b> <i>Courses may not be duplicated</i>			
ACCG 211	Principles of Accounting II	Minimum 2.0 in ACCG 210 and Reading Level 5 and Math Level 4	4 / 4
LABR 204	Employment Law for Managers	Reading Level 5 and Writing Level 6	3 / 3
MGMT 150	Managing Customer Relations	Reading Level 5 and Writing Level 6	3 / 3
MGMT 203	Managing Meetings	Reading Level 5 and Writing Level 6	1 / 1
MGMT 280	Mgmt/Leadership Internship	Department Approval	3 / 3
MGMT 346	Managerial Finance	(Minimum 2.0 in MATH 112 or MATH 115 or MATH 117 or MATH 119 or Math Level 6) and (minimum 2.0 in ACCG 210 and minimum 2.0 in ACCG 211) and Reading Level 5 and Writing Level 6	3 / 3
MKTG 119	Mktg/Manage Your Profess Image	Reading Level 5 and Writing Level 4	3 / 3
<b>Credits</b>			<b>15-16 / 15-16</b>
<b>Total Credits</b>			<b>60-65 / 62-67</b>