

LANSING COMMUNITY COLLEGE

Business, Economics & Management

Curriculum Code: 0103
(Effective Fall 2018 –
Summer 2023)

Financial Institutions A.B. Pathway

Individuals who work in financial institutions are responsible for the effective and efficient operation of the organization which includes both operations and customer relations. This degree prepares individuals to perform and/or manage operations concerning personal and corporate credit, collateral, loan processing and related financial agency communications. Includes instruction in general finance, business law and regulations, quantitative methods, communication skills, management and professional standards. Students will also make choices related to banking, credit unions, insurance, or real estate. Not all courses in this program transfer to all colleges. Students planning to transfer should see an academic advisor before enrolling in any courses.

For More Information

Contact the Business and Economics Department, Gannon Building, Room 1222, telephone number (517) 483-1522 or the Academic Advising Department, Gannon Building – Star Zone, telephone number (517) 483-1904.

Semester I	Course Title	Prerequisites	Credit/Billing Hours
Communication Core Area - <i>Select 1</i>			
COMM 120	Dynamics of Communication	Reading Level 5 and Writing Level 6	3 / 3
COMM 130	Fund of Public Speaking	Reading Level 5 and Writing Level 6	3 / 3
Math Core Area - <i>Select 1</i>			
MATH 119	Math - Applications for Living	(Minimum 2.0 in MATH 105 or MATH 106 or MATH 107 or Math Level 5) and Reading Level 5 and Writing Level 4	4 / 4
MATH 120	College Algebra	(Minimum 2.0 in MATH 109 or MATH 112 within 2 years or Math Level 6 within 2 years) and Reading Level 5 and Writing Level 4	4 / 4

Writing Core Area - <i>Select 1</i>			
ENGL 121	Composition I	Reading Level 5 and Writing Level 6 or (Reading Level 4 and Writing Level 4 and ENGL 099 concurrently)	4 / 4
ENGL 127	Business Writing	Reading Level 5 and Writing Level 6 or (Reading Level 4 and Writing Level 4 and ENGL 099 concurrently)	3 / 3
ENGL 131	Honors Composition I	Reading Level 5 and Writing Level 7	4 / 4
Program of Study Requirements			
BUSN 118	Introduction to Business	Reading Level 5 or (Reading Level 4 and ENGL 099 concurrently) and Writing Level 4	3 / 3
MGMT 225	Principles of Mgmt/Leadership	Reading Level 5 and Writing Level 6	3 / 3
Credits			16-17 / 16-17
Semester II	Course Title	Prerequisites	Credit/Billing Hours
Global Perspectives & Diversity Core Area - <i>Select 1</i>			
MGMT 234	Diversity in the Workplace	Reading Level 5 and Writing Level 6	3 / 3
Program of Study Requirements			
MGMT 150	Managing Customer Relations	Reading Level 5 and Writing Level 6	3 / 3
MGMT 228	Organization Behavior	Reading Level 5 and Writing Level 6	3 / 3
MKTG 200	Principles of Marketing	Reading Level 5 and Writing Level 6	3 / 3

Accounting and Finance Electives - <i>Select 1</i>			
<i>Courses may not be duplicated</i>			
ACCG 210	Principles of Accounting I	Reading Level 5 and Math Level 4	4 / 4
ACCG 211	Principles of Accounting II	Minimum 2.0 in ACCG 210 and Reading Level 5 and Math Level 4	4 / 4
ACCG 271	Principles of Finance	Minimum 2.0 in ACCG 211 and Reading Level 5	3 / 3
INSU 165	Insurance and Risk Management	Reading Level 5 and Writing Level 6	3 / 3
Credits			15-16 / 15-16
Semester III	Course Title	Prerequisites	Credit/Billing Hours
Science Core Area - <i>Select 1</i>			
ASTR 201	Introductory Astronomy	Reading Level 5 and Writing Level 6 and (Math Level 5 or MATH 107 or MATH 109 concurrently)	4 / 5
BIOL 120	Environmental Science	(Reading Level 5 or ENGL 099 concurrently) and Writing Level 6	4 / 6
CHEM 135	Chemistry in Society	Reading Level 5 and Writing Level 6 and (Math Level 4 or minimum 2.0 in MATH 105 or MATH 106)	4 / 5
PHYS 120	The Art of Physics	Reading Level 5 and Writing Level 6 and (Math Level 5 or MATH 107 concurrently or MATH 109 concurrently)	4 / 5
Program of Study Requirements			
BUSN 250	Personal Finance	Reading Level 5 and Writing Level 4 and Math Level 5	3 / 3

Computer Electives - <i>Select 1</i>			
CITA 110	Intro to Microsoft Office	Reading Level 4	3 / 3
CITA119	Microsoft Word	Reading Level 4	3 / 3
CITA 126	Microsoft Excel	Reading Level 5	3 / 3
CITF108	Microsoft Windows	Reading Level 3	2 / 2
CITF 110	Intro Computer Info Systems	Reading Level 4 and Writing Level 4	3 / 3
Legal Related Electives - <i>Select 1</i>			
LABR 204	Employment Law for Managers	Reading Level 5 and Writing Level 6	3 / 3
LEGL 215	Business Law-Basic Principles	None	3 / 3
Accounting and Finance Electives - <i>Select 1</i> <i>Courses may not be duplicated</i>			
ACCG 210	Principles of Accounting I	Reading Level 5 and Math Level 4	4 / 4
ACCG 211	Principles of Accounting II	Minimum 2.0 in ACCG 210 and Reading Level 5 and Math Level 4	4 / 4
ACCG 271	Principles of Finance	Minimum 2.0 in ACCG 211 and Reading Level 5	3 / 3
INSU 165	Insurance and Risk Management	Reading Level 5 and Writing Level 6	3 / 3
MGMT 346	Managerial Finance	Minimum 2.0 in MATH 112 or MATH 115 or MATH 117 or MATH 119 or MATH Level 6 and (minimum 2.0 in ACCG 210 and minimum 2.0 in ACCG 211) and Reading Level 5 and Writing Level 6	3 / 3
Credits			15-17 / 16-19

Semester IV	Course Title	Prerequisites	Credit/Billing Hours
Program of Study Requirements			
MGMT 200	Creative Thinking for Business	Reading Level 5 and Writing Level 6	3 / 3
MGMT 224	Human Resource Management	Reading Level 5 and Writing Level 6	3 / 3
Management Electives - <i>Select 2</i>			
MGMT 202	Managing Difficult People	Reading Level 5 and Writing Level 6	1 / 1
MGMT 203	Managing Meetings	Reading Level 5 and Writing Level 6	1 / 1
MGMT 237	Managing/Continual Improvement	Reading Level 4 and Writing Level 6 and Math Level 4	3 / 3
Business/Entrepreneurship Studies Electives - <i>Select 2 – Minimum 6 credits</i>			
BUSN 201	International Business	Reading Level 5 and Writing Level 4	3 / 3
BUSN 251	Stock Market Essentials	Reading Level 5 and Writing Level 4	3 / 3
ECON 201	Principles of Economics-Micro	Reading Level 5 and Math Level 4	4 / 4
MGMT 235	Independent Study/Manage/Lead	Department Approval	1-3 / 1-3
MKTG 119	Mktg/Manage Your Profess Image	Reading Level 5 and Writing Level 4	3 / 3
MKTG 120	Sales	Reading Level 5 and Writing Level 4	3 / 3
MKTG 229	Public Relations	Reading Level 5 and Writing Level 4	3 / 3
Credits			14-16 / 14-16
Total Credits			60-66 / 61-68