

# LANSING COMMUNITY COLLEGE

## CURRICULUM GUIDE

Real Estate  
Certificate of Completion

Curriculum Code: 0148 (Effective Fall 2014 – Summer 2019)

Certificate holders may improve their opportunities for advancement in this or a related area. Additional education enhances an individual's employment opportunities.

### PREREQUISITES

Students should see [Course Descriptions](#) for course prerequisite information. See [Academic Assessment and Placement Testing for Student Success](#) for skills assessment and advising information.

### INFORMATION

Contact the Business & Economics Department, Gannon Building, Room 131, telephone number (517) 483-1522 (Website: [www.lcc.edu/business/](http://www.lcc.edu/business/)) or the Academic Advising Department, Gannon Building, Room 200, telephone number (517) 483-1904.

### REQUIREMENTS

CODE	TITLE	TOTAL: 14 CREDITS CREDIT HOURS
MKTG 120	Sales	3
REAL 271	Introduction to Real Estate	2
REAL 273	Real Estate Investment	3
REAL 275	Real Estate Financing	3
REAL 279	Residential Appraisal	3

### LIMITED CHOICE REQUIREMENTS

Complete the indicated number of credits from **EACH CHOICE** listed below.

**TOTAL: 6 CREDITS**

#### CHOICE 1: Real Estate Basics

**3 Credits**

MKTG 119	Mktg/Manage Your Profess Image	3
REAL 274	Real Estate Pre-License Fund	3
REAL 277	Property Management	3

#### CHOICE 2: Law

**3 Credits**

LEGL 215	Busn Law I, Basic Principles	3
LEGL 221	Real Estate Transaction	3

### MINIMUM TOTAL

**20**

### SUGGESTED COURSE SEQUENCE

Students should see course descriptions to find out when departments plan to offer courses. Students who for any reason are unable to follow the course sequence suggested below (for example, those who are part-time, have transferred in courses from another school, or have prerequisites to fulfill) should contact an academic advisor for help with adjustments.

I	II
MKTG 120	REAL 271
REAL 279	REAL 273
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