

LANSING COMMUNITY COLLEGE

CURRICULUM GUIDE

Real Estate
Certificate of Completion

Curriculum Code: 0148 (Effective Fall 2009 – Summer 2014)

Certificate holders may improve their opportunities for advancement in this or a related area. Additional education enhances an individual's employment opportunities.

PREREQUISITES

Students should see *Course Descriptions* or *Course Offerings* for course prerequisite information. See the *Assessment and Placement Testing* section for skills assessment and advising information.

INFORMATION

Contact the Business Department, Gannon Building, Room 190, telephone number (517) 483-1522 (Website: www.lcc.edu/business/) or Counseling and Advising Centers, Gannon Building, Room 204, telephone number (517) 483-1904.

REQUIREMENTS

CODE	TITLE	TOTAL: 15 CREDITS CREDIT HOURS
MKTG 120	Sales	3
REAL 273	Real Estate Investment	3
REAL 275	Real Estate Financing	3
REAL 279	Residential Appraisal	3
REAL 280	Real Estate Law	3

LIMITED CHOICE REQUIREMENTS

TOTAL: 5-6 CREDITS

Complete the indicated number of credits from **EACH CHOICE** listed below.

CHOICE 1: Real Estate Basics

5-6 Credits

MKTG 119	Mktg/Manage Your Profess Image	3
REAL 271	Introduction to Real Estate	2
REAL 274	Real Estate License Exam	3
REAL 277	Property Management	3

MINIMUM TOTAL

20

SUGGESTED COURSE SEQUENCE

Students should see course descriptions to find out when departments plan to offer courses. Students who for any reason are unable to follow the course sequence suggested below (for example, those who are part-time, have transferred in courses from another school, or have prerequisites to fulfill) should contact an academic advisor or counselor for help with adjustments.

I

II

MKTG 120	REAL 275
REAL 273	REAL 280
REAL 279	Lim.Ch.
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