

# LANSING COMMUNITY COLLEGE

## CURRICULUM GUIDE

Financial Institutions  
Associate in Business Degree

Curriculum Code: 0103 (Effective Fall 2011 – Summer 2016)

Individuals who work in financial institutions are responsible for the effective and efficient operation of the organization which includes both operations and customer relations. This degree prepares individuals to perform and/or manage operations concerning personal and corporate credit, collateral, loan processing and related financial agency communications. Includes instruction in general finance, business law and regulations, quantitative methods, communication skills, management and professional standards. Students will also make choices related to banking, credit unions, insurance, or real estate. **Not all courses in this program transfer to all colleges.** Students planning to transfer should see an academic advisor before enrolling in any courses.

### PREREQUISITES

Students should see *Course Descriptions* or *Course Offerings* for course prerequisite information. See the *Assessment and Placement Testing* section for skills assessment and advising information.

### INFORMATION

Contact the Business & Economics Department, Gannon Building, Room 190, telephone number (517) 483-1522 (Website: [www.lcc.edu/business/](http://www.lcc.edu/business/)) or Academic Advising Department, Gannon Building, Room 212, telephone number (517) 483-1904.

### REQUIREMENTS

CODE	TITLE	TOTAL: 18 CREDITS CREDIT HOURS
BUSN 118	Introduction to Business	3
MGMT 150	Managing Customer Relations	3
MGMT 200	Creative Thinking for Business	3
MGMT 228	Organization Behavior	3
MGMT 234	Diversity in the Workplace	3
MKTG 200	Principles of Marketing	3

### LIMITED CHOICE REQUIREMENTS

TOTAL: 42-48 CREDITS

Complete the indicated number of credits from **EACH CHOICE** listed below.

#### CHOICE 1: General Education Core Areas

12-17 Credits

(See *General Education Core Requirements* for information on how to fulfill these requirements.

Core area proficiency exams, where appropriate, are available for each core area.)

Communication Core Area	3-4
Global Perspectives and Diversity Core Area (See Note 1)	0
Mathematics Core Area	3-4
Science Core Area	3-5
Writing Core Area	3-4

#### CHOICE 2: Legal Related

3 Credits

LABR 204	Employment Law for Managers	3
LEGL 215	Business Law I, Basic Principles	3

#### CHOICE 3: Accounting Related

3-4 Credits

ACCG 210	Principles of Accounting I	4
ACCG 211	Principles of Accounting II	4
INSU 265	Principles Risk and Insurance	3

<b>CHOICE 4: Finance Related</b>	<b>3-4 Credits</b>
ACCG 230 Cost/Managerial I	4
ACCG 231 Cost/Managerial II	4
ACCG 271 Principles of Finance	3
MGMT 346 Managerial Finance	3
REAL 275 Real Estate Financing	3
<b>CHOICE 5: Management Related</b>	<b>3 Credits</b>
MGMT 223 Supervisory Skills	3
MGMT 224 Human Resource Management	3
MGMT 225 Principles of Mgmt/Leadership	3
MGMT 300 Leading for Possibility	3
<b>CHOICE 6: Computer Related (See Note 2)</b>	<b>3 Credits</b>
<b>CHOICE 7: Professional Related</b>	<b>15 Credits</b>
BUSN 101 Business Special Topics	1-3
BUSN 201 International Business	3
ECON 201 Principles of Economics-Micro	4
ECON 202 Principles of Economics-Macro	4
LEGL 221 Real Estate Transaction	3
MGMT 235 Independent Study/Manage/Lead	1-3
MGMT 280 Mgmt/Leadership Internship	3
MGMT 290 TIME Series Topics (See Note 3)	1-3
MKTG 119 Mktg/Manage Your Profess Image	3
MKTG 210 Marketing on the Internet	3
MKTG 229 Public Relations	2
REAL 273 Real Estate Investment	3
<b>MINIMUM TOTAL</b>	<b>60</b>

**NOTES:**

1. Students completing "REQUIREMENTS" have fulfilled the requirements for this Core area.
2. Choose CIT\_ prefix courses not already used to meet degree requirements.
3. Students may choose a maximum of 6 credits total from MGMT 290 TIME Series Topics.
4. Students should confer with a Business & Economics Department advisor to assure that selection of Limited Choice courses will best fit their career plans.

**SUGGESTED COURSE SEQUENCE**

Students should see course descriptions to find out when departments plan to offer courses. Students who for any reason are unable to follow the course sequence suggested below (for example, those who are part-time, have transferred in courses from another school, or have prerequisites to fulfill) should contact an academic advisor for help with adjustments.

I	II	III	IV
BUSN 118	MGMT 150	MGMT 200	MGMT 234
Lim.Ch.	MGMT 228	Lim.Ch.	Lim.Ch.
Lim.Ch.	MKTG 200	Lim.Ch.	Lim.Ch.
Lim.Ch.	Lim.Ch.	Lim.Ch.	Lim.Ch.
Lim.Ch.	Lim.Ch.	Lim.Ch.	Lim.Ch.