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# Kaplan University Academic Worksheet

## Advanced Start Bachelor of Science in Business

<b>Date:</b>	10/5/2010		
<b>Program:</b>	AB Field Sales and Marketing	<b>Institution:</b>	Lansing Community College
<b>Curriculum</b>	<b>Kaplan University Requirement</b>	<b>Qtr. Hr. Credits (Units)</b>	<b>Recommended</b>
<b>Course #</b>	<b>Course Title</b>		<b>Transfer Course Title</b>
<b>Associate's/Bachelor's Degree Requirements</b>		<b>90</b>	<b>90</b>
Prior Degree	Associate's Degree	90	AB Field Sales and Marketing 90
<b>Prerequisite Requirements</b>			
AC113 or 114	Accounting I OR Accounting I for non-majors		ACCG 210 Principles of Accounting I
MT140	Introduction to Management		MGMT 225 Principles of Mgmt/Leadership
MT217	Finance		ACCG 271 Principles of Finance
<b>Core Requirements</b>		<b>18</b>	<b>0</b>
300/400 Level	Art and Humanities Course	6	
300/400 Level	Physical Science Course	6	
300/400 Level	Social Science Course	6	
<b>Upper-Division Requirements</b>		<b>48</b>	<b>0</b>
AC330	Managerial Accounting for Business Professionals	6	
MT302	Organizational Behavior	6	
MT310 or MT311	Ethics & the Legal Environment OR Business Law	6	
MT355, MT450, 300/400 Level	Marketing Research, Marketing Management, or Marketing Elective	6	
MT400 or MT435	Business Process Analysis OR Operations Mgmt	6	
MT445 or MT480	Managerial Economics OR Corporate Finance	6	
MT460	Management Policy and Strategy	6	
MT490 or MT499	Management Capstone Externship OR Bachelor's Capstone in Management	6	
<b>Open Elective Requirements</b>		<b>24</b>	<b>0</b>
CM105	College Composition I for Business Majors	5	WRIT 121 Composition I 0
CM225	College Composition II for Business Majors	5	WRIT 122 Composition II 0
100/200 Level	Mathematics Course	5	MATH 120 or MATH 121 0
100 - 400 Level	Open Elective Pool	9	
<b>Total Program Requirements</b>		<b>180</b>	<b>Total Credits (Units) Complete 90</b>
			<b>Total Credits (Units) Remaining 90</b>

**Note:** Kaplan University awards quarter credits, 60 semester credits (units)=90 quarter credits (units)

**This course is not required for completion of the Associate's Degree.**